

Request for Quotations (RFQ)

RFQ Number: RFQ-2023-263-02 MOD 1 (to extend the questions deadline and extend the offers submission deadline)

Issuance Date: December 13, 2023

Deadline for Offers: January 19, 2024

Description: Procurement of Training Network equipment for the National Institute of Innovations in Cyber Security "Cybercor", located within the Technical University of Moldova located at Block 1, Stefan cel Mare si Sfânt Boulevard 168, Chisinau 2004.

For: Moldova Future Technologies Activity

Funded By: United States Agency for International Development (USAID), Sweden and UK Aid, Contract No. 72011721C00001

Implemented By: Chemonics International Inc. Washington Sucursala Chisinau

Point of Contact: ftaprocurement@chemonics.md

******* ETHICAL AND BUSINESS CONDUCT REQUIREMENTS *******

Chemonics is committed to integrity in procurement, and only selects vendors based on objective business criteria such as price and technical merit. Chemonics expects vendors to comply with our Standards of Business Conduct, available at <https://www.chemonics.com/our-approach/standards-business-conduct/>.

Chemonics does not tolerate fraud, collusion among offerors, falsified proposals/bids, bribery, or kickbacks. Any firm or individual violating these standards will be disqualified from this procurement, barred from future procurement opportunities, and may be reported to both USAID and the Office of the Inspector General.

Employees and agents of Chemonics are strictly prohibited from asking for or accepting any money, fee, commission, credit, gift, gratuity, object of value or compensation from current or potential vendors in exchange for or as a reward for business. Employees and agents engaging in this conduct are subject to termination and will be reported to USAID and the Office of the Inspector General. In addition, Chemonics will inform USAID and the Office of the Inspector General of any vendor offers of money, fee, commission, credit, gift, gratuity, object of value, or compensation to obtain business.

Offerors responding to this RFQ must include the following as part of the proposal submission:

- Disclose any close, familial, or financial relationships with Chemonics or project staff. For example, if an offeror's cousin is employed by the project, the offeror must state this.
- Disclose any family or financial relationship with other offerors submitting offers. For example, if the offeror's father owns a company that is submitting another offer, the offeror must state this.
- Certify that the prices in the offer have been arrived at independently, without any consultation, communication, or agreement with any other offeror or competitor for the purpose of restricting competition.
- Certify that all information in the offer and all supporting documentation are authentic and accurate.
- Certify understanding and agreement to Chemonics' prohibitions against fraud, bribery and kickbacks.

Please contact cfellabaum@chemonics.com with any questions or concerns regarding the above information or to report any potential violations. Potential violations may also be reported directly to Chemonics' Washington office through the contact information listed on the website found at the hyperlink above.

Section 1: Instructions to Offerors

1. **Introduction:** The Future Technologies Activity is a program funded by USAID and Sweden and implemented by Chemonics International Inc. The goal of the Future Technologies Activity is to enhance the competitiveness of Moldovan transformative sectors, including light manufacturing, Information and Communication Technology (ICT), precision engineering, creative industries, and digital media production, and to improve the country's integration with Western markets in these sectors.

As part of project activities, FTA supports the development of the National Institute of Innovations in Cyber Security "Cybercor", specifically by procuring IT equipment such as Training Network equipment.

Offerors are responsible for ensuring that their offers are received by Chemonics in accordance with the instructions, terms, and conditions described in this RFQ. Failure to adhere with instructions described in this RFQ may lead to disqualification of an offer from consideration.

2. **Offer Deadline and Protocol:** Offers must be received no later than 12.00 local Chisinau time on January 19, 2024, by email at ftaprocurement@chemonics.md.

Please reference the RFQ number in any response to this RFQ. Offers received after the specified time and date will be considered late and will be considered only at the discretion of Chemonics.

3. **Questions:** Questions regarding the technical or administrative requirements of this RFQ may be submitted no later than 15.00 local Chisinau time on January 08, 2024, by email to ftaprocurement@chemonics.md. Questions must be submitted in writing; phone calls will not be accepted. Questions and requests for clarification—and the responses thereto—that Chemonics believes may be of interest to other offerors will be circulated to all RFQ recipients who have indicated an interest in bidding.

Questions and requests for clarification, and the responses thereto, will be circulated to all RFQ recipients who have indicated an interest in this RFQ. **Interested offerors should confirm their interest by 15.00 local Chisinau time on January 08, 2024.**

Only the written answers issued by Chemonics will be considered official and carry weight in the RFQ process and subsequent evaluation. Any verbal information received from employees of Chemonics, or any other entity should not be considered as an official response to any questions regarding this RFQ.

4. **Specifications:** Section 3 contains the technical specifications of the required items. All commodities offered in response to this RFQ must be new and unused. In addition, all electrical commodities must operate on 220V, 50Hz.

Please note that, unless otherwise indicated, stated brand names or models are for illustrative description only. An equivalent substitute, as determined by the specifications, is acceptable.

5. **Quotations:** Quotations in response to this RFQ must be priced on a fixed-price, all-inclusive basis, including delivery and all other costs; delivery and all related shipping costs must be presented as a separate line – see Section 3. Pricing must be presented in **EUR, VAT 0%**. Offers must remain valid for not less than sixty (60) calendar days after the offer deadline. Offerors are

requested to provide quotations on their official quotation format or letterhead; in the event this is not possible, offerors may complete the table in Section 3.

In addition, offerors responding to this RFQ are requested to submit the following:

- Organizations responding to this RFQ are requested to submit a copy of their official registration.
- Companies locally registered in Moldova are requested to submit a copy of their extract from the state register of legal entities.
- Copy of their bank details (Bank Name, Swift Code, IBAN, Account Number, and similar information needed for payment).

6. **Delivery:** The delivery location for the items described in this RFQ is Technical University of Moldova located at Block 1, Stefan cel Mare si Sfant Boulevard 168, Chisinau 2004. The delivery estimate presented in an offer in response to this RFQ must be upheld in the performance of any resulting contract.
7. **Source/Nationality/Manufacture:** All goods and services offered in response to this RFQ or supplied under any resulting award must meet **USAID Geographic Code 935** in accordance with the United States Code of Federal Regulations (CFR), [22 CFR §228](#). The cooperating country for this RFQ is the Republic of Moldova

Offerors may not offer or supply any commodities or services that are manufactured or assembled in, shipped from, transported through, or otherwise involving any of the following countries: Cuba, Iran, North Korea, Syria.

Any and all items that are made by Huawei Technology Company, ZTE Corporation, Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, Dahua Technology Company will not be accepted. If offers include items from these entities, please note that they will be deemed not technically responsive and excluded from competition.

8. **Warranty:** Warranty service and repair within the cooperating country (Moldova) is required for all commodities under this RFQ. The warranty coverage must be valid on all commodities for a minimum of twenty-four (24 months) months after delivery and acceptance of the commodities, unless otherwise specified in the technical specifications. At the time that any commodity is transferred to the Government of Moldova, or another entity within the cooperating country, all rights to warranty support and service shall be transferred with the commodity to that entity's end-user.
9. **Taxes and VAT:** The agreement under which this procurement is financed does not permit the financing of any taxes, VAT, tariffs, duties, or other levies imposed by any laws in effect in the Cooperating Country (Moldova). No such Cooperating Country taxes, VAT, charges, tariffs, duties or levies will be paid under an order resulting from this RFQ.
10. **UEI Number:** Companies or organizations, whether for-profit or non-profit, shall be requested to provide a Unique Entity Identifier (UEI) number if selected to receive an award in response to this RFQ valued greater than or equal to \$30,000 (or equivalent in other currency). If the Offeror does not have a UEI number and is unable to obtain one before the offer submission deadline, the Offeror shall include a statement noting their intention to register for a UEI number should it be selected as the successful offeror or explaining why registration for a UEI number is not possible. UEI numbers can be obtained online at SAM.gov. Further guidance on obtaining a UEI number is available from Chemonics upon request.

11. **Eligibility:** By submitting an offer in response to this RFQ, the offeror certifies that it and its principal officers are not debarred, suspended, or otherwise considered ineligible for an award by the U.S. Government. Chemonics will not award a contract to any firm that is debarred, suspended, or considered to be ineligible by the U.S. Government.
12. **Evaluation and Award:** The award will be made to a responsible offeror whose offer follows the RFQ instructions, meets the eligibility requirements, meets or exceeds the minimum required technical specifications, and is judged to be the best value based on a **lowest-price, technically acceptable basis**. Offerors will be evaluated as technically acceptable based on their responses to the details required in Section 3.

Please note that if there are significant deficiencies regarding responsiveness to the requirements of this RFQ, an offer may be deemed “non-responsive” and thereby disqualified from consideration. Chemonics reserves the right to waive immaterial deficiencies at its discretion.

Best-offer quotations are requested. It is anticipated that award will be made solely on the basis of these original quotations. However, Chemonics reserves the right to conduct any of the following:

- Chemonics may conduct negotiations with and/or request clarifications from any offeror prior to award.
- While preference will be given to offerors who can address the full technical requirements of this RFQ, Chemonics may issue a partial award or split the award among various suppliers, if in the best interest of the Future Technologies Activity.
- Chemonics may cancel this RFQ at any time.

Please note that in submitting a response to this RFQ, the offeror understands that USAID is not a party to this solicitation and the offeror agrees that any protest hereunder must be presented—in writing with full explanations—to the Future Technologies Activity Project for consideration, as USAID will not consider protests regarding procurements carried out by implementing partners. Chemonics, at its sole discretion, will make a final decision on the protest for this procurement.

13. **Terms and Conditions:** This is a Request for Quotations only. Issuance of this RFQ does not in any way obligate Chemonics, the Future Technologies Activity Project, or USAID to make an award or pay for costs incurred by potential offerors in the preparation and submission of an offer.

This solicitation is subject to Chemonics’ standard terms and conditions. Any resultant award will be governed by these terms and conditions; a copy of the full terms and conditions is available upon request. Please note the following terms and conditions will apply:

- (a) Chemonics’ standard payment terms are net 30 days after receipt and acceptance of any commodities or deliverables. Payment will only be issued to the entity submitting the offer in response to this RFQ and identified in the resulting award; payment will not be issued to a third party.
- (b) Any award resulting from this RFQ will be firm fixed price, in the form of a purchase order.
- (c) No commodities or services may be supplied that are manufactured or assembled in, shipped from, transported through, or otherwise involving any of the following countries: Cuba, Iran, North Korea, Syria.

- (d) Any international air or ocean transportation or shipping carried out under any award resulting from this RFQ must take place on U.S.-flag carriers/vessels.
- (e) United States law prohibits transactions with, and the provision of resources and support to, individuals and organizations associated with terrorism. The vendor under any award resulting from this RFQ must ensure compliance with these laws.
- (f) The title to any goods supplied under any award resulting from this RFQ shall pass to Chemonics following delivery and acceptance of the goods by Chemonics. Risk of loss, injury, or destruction of the goods shall be borne by the offeror until title passes to Chemonics.

Section 2: Offer Checklist

To assist offerors in preparation of proposals, the following checklist summarizes the documentation to include an offer in response to this RFQ:

- Cover letter, signed by an authorized representative of the offeror (see Section 4 for template)

- Official quotation, including specifications of offered equipment (see Section 3 for example format)

- Federal Funding Accountability and Transparency Act (FFATA) Subaward Reporting Questionnaire, signed by an authorized representative of the offeror (see Section 5 for questionnaire)

- Organizations responding to this RFQ are requested to submit a copy of their official registration. (see Section 1.5 for more details)

- Locally registered companies are requested to submit a copy of their extract from the state register of legal entities. (see Section 1.5 for more details)

- Copy of offeror's bank details (see Section 1.5 for more details)

Section 3: Specifications and Technical Requirements

The table below contains the technical requirements that will deem an offer as “technically acceptable,” per Section 1.12., including what documents must be submitted as part of the offer. If upon eventual award it is determined that the offeror does not comply with one of these requirements, this will be grounds for termination of the contract.

| Line Item | Description | Comments | Comply | Does not comply |
|-----------|--|-----------|--------|-----------------|
| 1. | Offeror is able to submit a complete quotation for requested items. A complete quotation means providing an offer for 100% of items included in the RFQ. | Mandatory | | |
| 2. | Offeror is able to provide valid warranty coverage on all commodities for a minimum of twenty-four (24) months. | Mandatory | | |
| 3. | Offeror is able to provide support services (by request) on all commodities. | Mandatory | | |
| 4. | Offeror confirms availability of authorized service centers or local representative partner in Republic of Moldova for provided equipment, including details on how long it takes to repair or replace equipment within the warranty period. Please attach information as part of offer submission. | Mandatory | | |
| 5. | Offeror provides list of past similar completed orders, including contact information Please attach information as part of offer submission. | Mandatory | | |
| 6. | Offeror is able to provide technical orientation on how to use the equipment after delivery. | Mandatory | | |

The table below contains the technical requirements of the commodities/services. Offerors are requested to provide quotations containing the information below on official letterhead or official quotation format. In the event this is not possible, offerors may complete this Section 3 and submit a signed/stamped version to Chemonics.

Technical Specifications:

| Line Item | Description and Specifications | Qty | Items and Specifications Offered | Qty | Unit Price EUR VAT 0% | Total Price EUR VAT 0% |
|-----------------------------------|--|-----|----------------------------------|-----|-----------------------|------------------------|
| Training Network Equipment | | | | | | |
| 1 | Network Router with 3-year license/support (detailed specification in Attachment 1) | 1 | | | | |
| 2 | Data Center Ethernet Switch 48-Port, 4x 10G SFP+, 4x 25G SFP28 with 3 year license/support (detailed specification in Attachment 1) | 2 | | | | |
| 3 | Data center Switch 48 SFP+ port with 3-year license/support (detailed specification in Attachment 1) | 6 | | | | |
| 4 | Data center Switch 32 QSFP + port with 3-year license/support (detailed specification in Attachment 1) | 2 | | | | |

| | | | | | | |
|---|---|---|--|--|--|--|
| 5 | Data center Firewall and Security Gateway with 3-year license/support (detailed specification in Attachment 1) | 2 | | | | |
| 6 | Data center Switch with 48 port 25GbE and 8 port 100GbE with 3-year license/support (detailed specification in Attachment 1) | 4 | | | | |
| Subtotal EUR, VAT 0%: | | | | | | |
| Shipping/Delivery/and Related costs: | | | | | | |
| Installation cost: | | | | | | |
| Other Costs (Describe: _____): | | | | | | |
| GRAND TOTAL, EUR, VAT 0%: | | | | | | |

*Please note that, unless otherwise indicated, stated brand names or models are for illustrative description only. An equivalent substitute, as determined by the specifications, is acceptable.

Delivery time (after receipt of order): _____ calendar days

Length of warranty on offered equipment: _____ months

Location of service center(s) for after-sales service, including warranty repair: _____

Section 4: Offer Cover Letter

The following cover letter must be placed on letterhead and completed/signed/stamped by a representative authorized to sign on behalf of the offeror:

To: Moldova Future Technologies Activity
55 Maria Cebotari Street, Chisinau, Republic Moldova

Reference: **RFQ No. RFQ-2023-263-02 MOD 1**

To Whom It May Concern:

We, the undersigned, hereby provide the attached offer to perform all work required to complete the activities and requirements as described in the above-referenced RFQ. Please find our offer attached.

We hereby acknowledge and agree to all terms, conditions, special provisions, and instructions included in the above-referenced RFQ. We further certify that the below-named firm—as well as the firm’s principal officers and all commodities and services offered in response to this RFQ—are eligible to participate in this procurement under the terms of this solicitation and under USAID regulations.

Furthermore, we hereby certify that, to the best of our knowledge and belief:

- We have no close, familial, or financial relationships with any Chemonics or Moldova Future Technologies Activity project staff members;
- We have no close, familial, or financial relationships with any other offerors submitting offers in response to the above-referenced RFQ; and
- The prices in our offer have been arrived at independently, without any consultation, communication, or agreement with any other offeror or competitor for the purpose of restricting competition.
- All information in our offer and all supporting documentation is authentic and accurate.
- We understand and agree to Chemonics’ prohibitions against fraud, bribery, and kickbacks.

We hereby certify that the enclosed representations, certifications, and other statements are accurate, current, and complete.

Authorized Signature: _____

Name and Title of Signatory: _____

Date: _____

Company Name: _____

Company Address: _____

Company Telephone and Website: _____

Company Registration or Taxpayer ID Number: _____

Company UEI Number: _____

Does the company have an active bank account (Yes/No)? _____

Official name associated with bank account (for payment): _____

Section 5: Federal Funding Accountability and Transparency Act (FFATA) Subaward Reporting Questionnaire

If the offeror is selected for an award valued at \$30,000 or above and is not exempted based on a positive response to paragraph (a) below, any first-tier subaward to the organization may be reported and made public through FRS.gov in accordance with The Transparency Acts of 2006 and 2008. Further, in accordance with FAR 52.204-10 and 2 CFR Part 170, if the offeror positively certifies below in paragraph (b) and negatively certifies in paragraphs (c) and (d), the offeror will be required to disclose to Chemonics for reporting in accordance with the regulations, the names and total compensation of the organization's five most highly compensated executives. By submitting this offer, the offeror agrees to comply with this requirement as applicable if selected for a subaward.

**Prime Contract Future Technologies Activity
72011721C00001**

Subcontractor Data

Insert Subcontractor Name

Insert Subcontractor Address

Insert Subcontractor City

Insert Subcontractor Country

Subcontract Number: Insert Subcontract Number

Start Date: Insert Subcontract Start Date

Subcontract Value: Insert Subcontract Value

- a) In the previous tax year, was your company's gross income from all sources **under** \$300,000?

Yes No

If **"No"** is the response to the preceding question, please provide the below information and answer the remaining questions.

- b) In your business or organization's preceding completed fiscal year, did your business or organization (the legal entity to which the UEI number belongs) receive (1) 80 percent or more of its annual gross revenues in U.S. federal contracts, subcontracts, loans, grants, subgrants, and/or cooperative agreements; **and** (2) \$25,000,000 or more in annual gross revenues from U.S. federal contracts, subcontracts, loans, grants, subgrants, and/or cooperative agreements?:

Yes No

- c) Does the public have access to information about the compensation of the executives in your business or organization (the legal entity to which the UEI number it provided belongs) through periodic reports filed under section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m(a), 78o(d)) or section 6104 of the Internal Revenue Code of 1986)?

Yes No

- d) Does your business or organization maintain an active registration in the System for Award Management (www.SAM.gov)?

Yes No

e) If you have indicated “Yes” for paragraph (b) **and** “No” for paragraphs (c) and (d) above, provide the names and total compensation* of your five most highly compensated executives** for the preceding completed fiscal year.

1. Name: _____
Amount: _____
2. Name: _____
Amount: _____
3. Name: _____
Amount: _____
4. Name: _____
Amount: _____
5. Name: _____
Amount: _____

By signature below, I hereby certify that the information provided above is true and accurate as of the date of execution of this document, and I further understand that annual certification is required for information provided in paragraph (e) above.

Signature and Title (required)

Date

*“Total compensation” means the cash and noncash dollar value earned by the executive during the Subcontractor’s preceding fiscal year and includes the following (for more information see 17 CFR 229.402(c)(2)):

- (1) *Salary and bonus.*
- (2) *Awards of stock, stock options, and stock appreciation rights.* Use the dollar amount recognized for financial statement reporting purposes with respect to the fiscal year in accordance with the Financial Accounting Standards Board’s Accounting Standards Codification (FASB ASC) 718, Compensation-Stock Compensation.
- (3) *Earnings for services under non-equity incentive plans.* This does not include group life, health, hospitalization or medical reimbursement plans that do not discriminate in favor of executives, and are available generally to all salaried employees.
- (4) *Change in pension value.* This is the change in present value of defined benefit and actuarial pension plans.
- (5) *Above-market earnings on deferred compensation which is not tax-qualified.*
- (6) Other compensation, if the aggregate value of all such other compensation (*e.g.*, severance, termination payments, value of life insurance paid on behalf of the employee, perquisites or property) for the executive exceeds \$10,000.

**“Executive” means officers, managing partners, or any other employees in management positions.

I hereby certify that the above statements are true and accurate, to the best of my knowledge.

Authorized Signature: _____

Name and Title of Signatory: _____

Date: _____