

Climate Finance for Development Accelerator Request for Proposals No. 2023-0010-RFP

For the provision of

Project Preparation Facility for the Caribbean Climate Investment Program

Contracting Entity: Chemonics International Inc. 1275 New Jersey Ave., SE, Suite 200 Washington, DC 20003-5115

Funded by:
United States Agency for International Development (USAID)

Funded under: Climate Finance for Development Accelerator

Prime Contract Number 7200AA22C00044

***** ETHICAL AND BUSINESS CONDUCT REQUIREMENTS *****

Chemonics is committed to integrity in procurement, and only selects suppliers based on objective business criteria such as price and technical merit. Chemonics expects suppliers to comply with our Standards of Business Conduct, available at https://www.chemonics.com/our-approach/standards-business-conduct/.

Chemonics does not tolerate fraud, collusion among offerors, falsified proposals/bids, bribery, or kickbacks. Any firm or individual violating these standards will be disqualified from this procurement, barred from future procurement opportunities, and may be reported to both USAID and the Office of the Inspector General.

Employees and agents of Chemonics are strictly prohibited from asking for or accepting any money, fee, commission, credit, gift, gratuity, object of value or compensation from current or potential vendors or suppliers in exchange for or as a reward for business. Employees and agents engaging in this conduct are subject to termination and will be reported to USAID and the Office of the Inspector General. In addition, Chemonics will inform USAID and the Office of the Inspector General of any supplier offers of money, fee, commission, credit, gift, gratuity, object of value or compensation to obtain business.

Offerors responding to this RFP must include the following as part of the proposal submission:

- Disclose any close, familial, or financial relationships with Chemonics or project staff. For example, if an offeror's cousin is employed by the project, the offeror must state this.
- Disclose any family or financial relationship with other offerors submitting proposals. For example, if the offeror's father owns a company that is submitting another proposal, the offeror must state this.
- Certify that the prices in the offer have been arrived at independently, without any consultation, communication, or agreement with any other offeror or competitor for the purpose of restricting competition.
- Certify that all information in the proposal and all supporting documentation are authentic and accurate.
- Certify understanding and agreement to Chemonics' prohibitions against fraud, bribery and kickbacks.

Please contact <u>info_cfda@chemonics.com</u> with any questions or concerns regarding the above information or to report any potential violations. Potential violations may also be reported directly to Chemonics at to <u>BusinessConduct@chemonics.com</u> or by phone/Skype at 888.955.6881.



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List of Acronyms

AIDAR Agency for International Development (USAID) Acquisition Regulation

CFR Code of Federal Regulations CO USAID Contracting Officer

COP Chief of Party

COR USAID Contracting Officer's Representative

CV Curriculum Vitae DBA Defense Base Act

FAR Federal Acquisition Regulations

MEDEVAC Medical Evacuation
POC Point of Contact
RFP Request for Proposals

SAM System for Award Management SME Small- and medium-sized enterprises

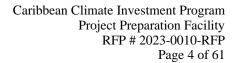
SOW Scope of work

UEI Unique Entity Identifier

U.S. United States

USAID U.S. Agency for International Development USAID/DR USAID Mission in the Dominican Republic

USG U.S. Government VAT Value Added Tax





Section I. Instructions to Offerors

I.1. Introduction

Chemonics, the Buyer, acting on behalf of the U.S. Agency for International Development (USAID) and the Caribbean Climate Investment Program, an activity under the Climate Finance for Development Accelerator (hereon referred to as CCIP-CFDA), under contract number 7200AA22C00044 is soliciting offers from companies and organizations to submit proposals to participate with CCIP-CFDA to develop a robust, actionable pipeline of deals that are ripe for investment across the project's geographic scope and technical mandate, with a priority on investment in or in support of small- and medium-sized enterprises (SMEs).

USAID's <u>CFDA</u> provides on-demand support services and technical assistance for USAID Missions, Bureaus, and Independent Offices across various climate finance issues. CFDA is designed to help dramatically and rapidly mobilize finance to address climate change mitigation and adaptation in developing countries and will use public resources catalytically to stimulate, leverage, and mobilize private sector financing and actions that support an equitable green recovery and promote climate-resilient growth.

CCIP-CFDA is a four-year, catalytic activity that works to mobilize private sector financing for solutions that advance climate mitigation and adaptation goals across the Caribbean, with a specific focus on the Dominican Republic, Jamaica, Dominica, Grenada, St. Kitts and Nevis, St. Lucia, St. Vincent and the Grenadines, Barbados, Trinidad and Tobago, Guyana, and Suriname. CCIP-CFDA is designed complement US Government climate change and energy initiatives, including the US-Caribbean Partnership to Address the Climate Crisis 2030 (PACC 2030), which will strengthen energy security and promote climate adaptation and resilience, and the USAID/Dominican Republic (DR) Caribbean Energy Initiative (CEI), which will reduce significant hurdles to the Caribbean region's growth, stability, and self-reliance by promoting energy resilience and energy security. CCIP-CFDA has the following key objectives:

- 1. Business development service facilitation to private sector partners working with RE/EE technologies;
- 2. Access to finance, de-risking instruments, and lending products to climate finance seekers working with RE/EE technologies; and
- 3. Technical and financial support to businesses, communities, and other entities in developing, scaling, or improving adaptation practices and technologies.

Through this procurement, Chemonics International intends to award one subcontract for the design and implementation of a Project Preparation Facility (PPF) that will develop a pipeline of renewable energy, energy efficiency, and climate adaptation projects at different stages of the pre-investment cycle, provide advisory services to developers/owners whose projects are in the pipeline to ensure they are investment ready; and provide investment facilitation to allow projects to reach financial closing.

Offerors are invited to submit proposals in response to this RFP in accordance with **Section I Instructions to Offerors**, which will not be part of the subcontract. The instructions are intended to assist interested Offerors in the preparation of their offer. Any resulting subcontract will be guided by Sections II and III.

¹In the context of the project development cycle, this refers to the series stages that starts with what is usually known as "pre-feasibility" and ends with what is usually known as "financial facilitation."



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This RFP does not obligate Chemonics to execute a subcontract nor does it commit Chemonics to pay any costs incurred in the preparation and submission of the proposals. Furthermore, Chemonics reserves the right to reject any and all offers, if such action is considered to be in the best interest of Chemonics.

Unless otherwise stated, the periods named in the RFP shall be consecutive calendar days.

I.2. Chronological List of Proposal Events

The following calendar summarizes important dates in the solicitation process. Offerors must strictly follow these deadlines.

RFP published September 11, 2023
Deadline for written questions September 20, 2023
Answers provided to questions/clarifications September 25, 2023
Proposal due date October 12, 2023
Subcontract award (estimated) November 15, 2023

The dates above may be modified at the sole discretion of Chemonics. Any changes will be published in an amendment to this RFP.

Written Questions and Clarifications. All questions or clarifications regarding this RFP must be in writing and submitted through the <u>Airtable Solicitation Question Submission Form</u> no later than 11:59pm Eastern Daylight Time (EDT) on September 20, 2023. Questions and requests for clarification, and the responses thereto, will be circulated to all RFP recipients who have indicated an interest in this RFP.

Only written answers from Chemonics will be considered official and carry weight in the RFP process and subsequent evaluation. Any answers received outside the official channel, whether received verbally or in writing, from employees or representatives of Chemonics International, CCIP-CFDA, or any other party, will not be considered official responses regarding this RFP.

Proposal Submission Date. All proposals must be received by the date and time and complying with the instructions as provided in Section I.3.

Oral Presentations. Chemonics will invite the three strongest offerors to participate in oral presentations with the technical evaluation committee before an award decision is made. Interviews may consist of oral presentations of offerors' proposed activities and approaches. Offerors should be prepared to give presentations to the technical evaluation committee virtually within 5 days of receiving notification.

Subcontract Award (estimated). Chemonics will select the proposal that offers the best value based upon the evaluation criteria stated in this RFP.

I.3. Offer Submission Requirements

Offerors must submit proposals electronically through the <u>CFDA Proposal Submission Portal</u> no later than **11:59pm EDT on October 12, 2023**. Proposals shall consist of a cover letter, a three-part technical volume, and one cost volume.

The technical volumes must be in Adobe Portable Document Format (PDF) whereas the cost volume must be in Microsoft Excel. Offerors may not submit zipped files. Technical proposals must not make reference to pricing data to ensure that the technical evaluation may be made strictly on the basis of technical merit.



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Any documents requiring original manual signatures should be scanned or e-signed and uploaded in PDF.

Offerors are responsible for ensuring that their offers are received in accordance with the instructions stated herein. Late offers may be considered at the discretion of Chemonics. Chemonics cannot guarantee that late offers will be considered.

I.4. Eligibility Requirements

To be determined responsive, an offer must include all of documents and sections included in I.4.A and I.4.B.

Chemonics anticipates issuing a subcontract to either a Caribbean-based or international company or organization provided it is legally registered and recognized under the laws of the country where it is headquartered and is in compliance with all applicable civil, fiscal, and other applicable regulations. Such a company or organization could include a private firm, non-profit, civil society organization, or university.

The award will be in the form of a firm fixed price subcontract (hereinafter referred to as "the subcontract"). The successful Offeror shall be required to adhere to the statement of work and terms and conditions of the subcontract, which are incorporated in Section III herein.

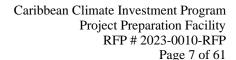
Companies and organizations that submit proposals in response to this RFP must meet the following requirements:

- (i) Companies or organizations, whether for-profit or non-profit, must be legally registered under the laws of the country where it is headquartered upon award of the subcontract.
- (ii) Firms operated as commercial companies or other organizations or enterprises (including nonprofit organizations) in which foreign governments or their agents or agencies have a controlling interest are not eligible as suppliers of commodities and services.
- (iii) Companies or organizations, whether for-profit or non-profit, shall be requested to provide a UEI number if selected to receive a subaward valued at USD\$30,000 or more, unless exempted in accordance with information certified in the Evidence of Responsibility form included in the required certifications in Annex 3.

Offerors may present their proposals as a member of a partnership with other companies or organizations. In such cases, the subcontract will be awarded to the lead company in the partnership. The leading company shall be responsible for compliance with all subcontract terms and conditions and making all partnership arrangements, including but not limited to division of labor, invoicing, etc., with the other company(ies). A legally registered partnership is not necessary for these purposes; however, the different organizations must be committed to work together in the fulfillment of the subcontract terms.

I.5. Source of Funding, Authorized Geographic Code

- a) Any subcontract resulting from this RFP will be financed by USAID funding and will be subject to U.S. Government and USAID regulations. All goods and services offered in response to this RFP or supplied under any resulting award must meet USAID Geographic Code 935 in accordance with the United States Code of Federal Regulations (CFR), 22 CFR §228, available at: http://www.gpo.gov/fdsys/pkg/CFR-2012-title22-vol1/pdf/CFR-2012-title22-vol1-part228.pdf.
- b) Offerors may <u>not</u> offer or supply any products, commodities or related services that are manufactured or assembled in, shipped from, transported through, or otherwise involving any of the following countries: Cuba, Iran, North Korea, Syria. Related services include incidental





services pertaining to any/all aspects of this work to be performed under a resulting contract (including transportation, fuel, lodging, meals, and communications expenses).

c) Any and all items that are made by Huawei Technology Company, ZTE Corporation, Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, Dahua Technology Company will not be accepted. If quotes include items from these entities, please note that they will be deemed not technically responsive and excluded from competition.

I.6. Validity Period

Offerors' proposals must remain valid for 90 calendar days after the proposal deadline.

I.7. Instructions for the Preparation of the Proposal

1. Cover Letter

The offeror shall use the cover letter provided in Annex 1 of this RFP, which confirms organizational information and consent to the validity of this proposal.

2. Technical Volume

The technical volume shall comprise three parts and should be responsive to the SOW in Section 2 of this RFP. Slide decks should use Calibri or Times New Roman font and no smaller than 12 points.

- Part 1: Technical Approach and Deliverables. The offeror should submit a PDF version of a slide deck (developed using Microsoft PowerPoint, Google Slides, or similar software) with a maximum of 12 slides. Part 1 must include the following:
 - Cover slide(s) with an overview of the proposal. The cover slide(s) must not exceed two (2) slides
 - General approach to CCIP-CFDA's objectives and expected results of the activities described in the SOW
 - o **Detailed approach** to CCIP-CFDA's objectives and the activities described in the SOW, including
 - Private sector project origination strategy
 - Approach to conducting outreach and engaging developers as well as identifying projects in need of support to advance or accelerate towards investment readiness in the areas of renewable energy, energy efficiency and climate adaptation.
 - Assessment and/or processes for integrating projects into a portfolio/pipeline. The primary focus of projects should be to provide a solution to a problem with an adequate technology, design, and business model. Attention should be given to (a) the potential for direct and indirect reductions in greenhouse gas emissions and/or strengthened adaptive capacity to climate change, and (b) gender and social inclusion both within the project's management or ownership structure and as an impact of the project.
 - Project development gap analyses approach to conducting project needs assessments and developing roadmaps toward investment-ready status.
 - Advisory services approach to defining the package or suite of services that will be
 offered to projects within the portfolio and how it will be delivered to accomplish the
 end result of financial mobilization.
 - Monitoring approach to monitoring the flow and substance of the pipeline, services provided, and results/outcomes.



- O Deliverables schedule. Offerors shall propose due dates for the deliverables outlined in Section II.3. The deliverables schedule should be efficient yet realistic and timed such that Chemonics has confidence the offeror can (1) secure formal negotiations towards financial closure for at least five (5) projects during the life of the subcontract and (2) support other projects to make meaningful progress towards financial closure.
- Part 2(a): Management, Key Personnel, and Staffing Plan. The offeror should submit a PDF version of a slide deck (developed using Microsoft PowerPoint, Google Slides, or similar software) with a maximum of 5 slides. Part 2(a) must include the following:
 - o **Overarching strategy** for managing the implementation of the proposed technical approach
 - o **Staffing plan** with the title, functions, and qualifications of all personnel (full-time staff, consultants, advisors), who will contribute to technical implementation of the SOW.
 - **Key personnel position, description, and preferred qualifications** The offeror must name two (2) key personnel (see Part 2(b) below) and may propose/name one (1) additional key personnel. Offerors that elect to propose one (1) additional key personnel must provide a matrix with the title of the position, description of the functions, and preferred qualifications.
- Part 2(b): Management, Key Personnel, and Staffing Plan. The offeror should submit in a Word document or PDF the following:
 - **Resumes** for all named key personnel. As indicated above, offerors must name two (2) key personnel and may name up to one (1) additional key personnel. Resumes should clearly speak to the preferred qualifications for the respective key personnel position and not exceed three (3) pages.
 - o **Short biographies** of all advisors that are proposed as part of the staffing plan in Part 2(a). The compilation of biographies should not exceed two (2) pages.

| Required Key Personnel Position | Description | Preferred Qualifications |
|------------------------------------|--|--|
| PPF Director | Oversees technical implementation and strategic direction of the PPF Manages large portfolio of projects (>30) at different stages in the preinvestment cycle Cultivates relationships key stakeholders, including investors, transaction advisors, and promising project developers. | Master's degree or equivalent in business, finance, environmental science, or relevant field 15 years of experience delivering business development services to project developers seeking financing and/or facilitating matchmaking between project developers and investors and/or providing advisory services to bring a project into investment ready stage. Demonstrated track record of supporting renewable energy, energy efficiency and climate change adaptation projects from pre-investment to financial closure Demonstrated track record of mainstreaming gender equity and social inclusion into |



| Required Key Personnel Position | Description | Preferred Qualifications |
|------------------------------------|---|--|
| | | project development and/or financial facilitation Strong familiarity with the Caribbean region |
| Financial Transaction Advisor | Provides leadership in assessing and addressing the financial needs of projects and the appropriate investor matchmaking to the type of projects and funding required. Spearheads matchmaking events and networking opportunities to facilitate investments by finance providers as well as learning exchanges with peers. | Master's degree or equivalent in business, finance, environmental science, or relevant field with 12 years of experience in investment/ capital markets, or Bachelor's degree or equivalent in business, finance, environmental science, or relevant field with 20 years of experience in investment/ capital markets Demonstrated tracked record of mainstreaming gender equity and social inclusion into project development and/or financial facilitation Strong familiarity with the Caribbean region |

Key personnel are considered to be essential to the work being performed thereunder. Prior to replacing any of the specified individuals, the Subcontractor must immediately notify Chemonics reasonably in advance and must submit written justification (including proposed substitutions) in sufficient detail to permit evaluation of the impact on the program. No diversion or replacement of such personnel shall be made by the Subcontractor without the prior written approval of Chemonics and USAID, through Chemonics, if required. The listing of key personnel may, with the consent of the contracting parties, be amended from time to time during the course of this Subcontract to add, change, or delete personnel and positions, as appropriate. Chemonics may request the replacement of Subcontractor personnel at its sole discretion. Chemonics will not pay for early repatriation of departing long-term personnel, or fielding costs of replacement personnel, respectively, without the prior written approval of the USAID Contracting Officer through Chemonics.

- Part 3: Organizational Capacity and Past Performance. The offeror should submit a PDF version of a slide deck (developed using Microsoft PowerPoint, Google Slides, or similar software) with a maximum of 5 slides. Part 3 must include the following:
 - **Description of the company or organization**, with reference to any parent company and subsidiaries
 - o **Description of the offeror's organizational capacity** and explanation of how it will enable the company or organization to implement the technical approach while maintaining agility in uncertain or changing operating environments.
 - o **Description of similar work performed in the past** with at least one example from the Caribbean.
 - Three references for similar work performance in the past (not to exceed a total of one [1] slide) with at least one reference from the Caribbean. References should be provided from clients with whom the offeror is currently working with or has worked with in the past five



years. Contact information must include at a minimum: name of point of contact who can speak to the offeror's performance, name and address of the company for which the work was performed, and email and phone number of the point of contact. Chemonics reserves the right to check additional references not provided by the offeror.

3. Cost Volume

The cost volume is used to determine which proposals represent the best value and serves as a basis of negotiation before award of a subcontract. The anticipated value of the subcontract is between USD \$2.7 million and USD \$3 million.

The price of the subcontract to be awarded will be an all-inclusive fixed price. Nevertheless, for the purpose of the proposal, offerors must provide a detailed budget showing major line items as well as a budget narrative. Please refer to Annex 2 for detailed instructions and a sample cost structure.

No profit, fees, taxes, or additional costs may be added after award.

I.8 Evaluation and Basis for Award

This RFP will use the tradeoff process to determine best value as set forth in FAR 15.101-1. That means that each proposal will be evaluated and scored against the evaluation criteria and evaluation sub-criteria, which are stated in the table below. Chemonics will award a subcontract to the offeror whose proposal represents the best value to Chemonics and CCIP-CFDA. Chemonics may award to a higher priced offeror if a determination is made that the higher technical evaluation of that offeror merits the additional cost/price.

Evaluation points will not be awarded for cost, but for overall evaluation purposes of this RFP, technical evaluation factors other than cost, when combined, are considered approximately equal to cost factors. Cost will primarily be evaluated for realism and reasonableness. If technical scores are determined to be nearly equal, cost will become the determining factor.

In evaluating proposals, Chemonics will use the following evaluation criteria and sub-criteria:

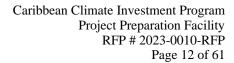
| Evaluation Criteria | Evaluation Sub-criteria | Maximum Points |
|--|--|----------------|
| Technical Approach and Deliverables Schedule | | |
| | The extent to which the offeror demonstrates a realistic and feasible approach to creating a robust pipeline of renewable energy, energy efficiency, and adaptation projects that can reach progress towards investment-ready status. | 20 points |
| | The extent to which the offeror demonstrates strong knowledge of the energy sector in CCIP-CFDA's priority countries and presents a clear and compelling strategy for facilitating investments with country-based project ownership and country- or regional-based advisors. | 15 points |
| | The extent to which the offeror's proposed schedule for completing deliverables | 10 points |



| | ensures an efficient and timely | |
|------------------------|--|------------|
| | implementation of the technical approach. | |
| | Total Points – Technical Approach | 45 points |
| | | |
| Management, Key Per | sonnel, and Staffing Plan | |
| | The extent to which the offeror proposes a | |
| | comprehensive and sound strategy for | 10 points |
| | managing the implementation of the | To points |
| | technical approach. | |
| | The extent to which the offeror's staffing | |
| | plan is robust and engages Caribbean local | 15 points |
| | actors in roles of responsibility essential to | |
| | advisory services. | |
| | The extent to which the offeror's proposed | |
| | key personnel meet the preferred | |
| | qualifications and possess the necessary | 10 points |
| | skills and experiences to successfully | 10 points |
| | manage the implementation of the technical | |
| | approach. | |
| | Total Points – Management | 35 points |
| | | - |
| Corporate Capabilities | , Experience, and Past Performance | |
| | The extent to which the offeror possesses | |
| | strong internal systems and/or processes that | 7 points |
| | will enable it to be highly responsive to the | / points |
| | scope of work while remaining agile. | |
| | The extent to which the offeror has | |
| | performed work in the past (including at | 8 points |
| | least one example from the Caribbean) that | o points |
| | is similar to the SOW. | |
| | The extent to which the offeror receives | |
| | positive references for similar work | 5 points |
| | performed in the past (including at least one | 1 |
| | reference from the Caribbean). | 20 |
| | Total Points - Corporate Capabilities | 20 points |
| | Total Points | 100 points |

I.9 Negotiations

Best offer proposals are requested. It is anticipated that a subcontract will be awarded solely on the basis of the original offers received. However, Chemonics reserves the right to conduct discussions, negotiations and/or request clarifications prior to awarding a subcontract. Furthermore, Chemonics reserves the right to conduct a competitive range and to limit the number of offerors in the competitive range to permit an efficient evaluation environment among the most highly-rated proposals. Highest-rated offerors, as determined by the technical evaluation committee, may be asked to submit their best prices or technical responses during a competitive range. At the sole discretion of Chemonics, offerors may be requested to conduct oral presentations. If deemed an opportunity, Chemonics reserves the right to make separate awards per component or to make no award at all.





I.10 Terms of Subcontract

This is a request for proposals only and in no way obligates Chemonics to award a subcontract. In the event of subcontract negotiations, any resulting subcontract will be subject to and governed by the terms and clauses detailed in Section III. Chemonics will use the template shown in section III to finalize the subcontract. Terms and clauses are not subject to negotiation. By submitting a proposal, offerors certify that they understand and agree to all of the terms and clauses contained in section III.

I.11 Insurance and Services

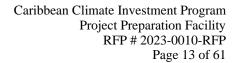
Within two weeks of signature of this subcontract, the Offeror shall procure and maintain in force, on all its operations, insurance in accordance with the charts listed below. The policies of insurance shall be in such form and shall be issued by such company or companies as may be satisfactory to Chemonics. Upon request from Chemonics, the Supplier shall furnish Chemonics with certificates of insurance from the insuring companies which shall specify the effective dates of the policies, the limits of liabilities there under, and contain a provision that the said insurance will not be canceled except upon thirty (30) days' notice in writing to Chemonics. The Supplier shall not cancel any policies of insurance required hereunder either before or after completion of the work without written consent of Chemonics. Note DBA is reimbursable to the Offeror.

DEFENSE BASE ACT (DBA) INSURANCE

a) FAR 52.228-3 WORKER'S COMPENSATION INSURANCE (DEFENSE BASE ACT INSURANCE) (Jul 2014) [Updated by AAPD 22-01- 6-10-22]

The Subcontractor shall (a) provide, before commencing performance under this Subcontract, such workers' compensation or security as the Defense Base Act (DBA) (42 U.S.C. 1651, et seq.) requires and (b) continue to maintain it until performance is completed. The Subcontractor shall insert, in all lower-tier subcontracts authorized by Chemonics under this Subcontract to which the Defense Base Act applies, a clause similar to this clause imposing upon those lower-tier subcontractors this requirement to comply with the Defense Base Act. DBA insurance provides critical protection and limits on liability. The Subcontractor shall provide a proof of DBA insurance coverage to Chemonics upon request. Chemonics will verify coverage for, at least, projects in high-risk environments and where Chemonics may be providing security.

- (b) AIDAR 752.228-3 WORKERS' COMPENSATION (DEFENSE BASE ACT) [Updated by AAPD 22-01-6-10-22] As prescribed in AIDAR 728.308, the following supplemental coverage is to be added to the clause specified in FAR 52.228-3.
 - (1) The Subcontractor agrees to procure DBA insurance pursuant to the terms of the contract between USAID and USAID's DBA insurance carrier unless the Subcontractor has a DBA self-insurance program approved by the U.S. Department of Labor or has an approved retrospective rating agreement for DBA.
 - (2) If USAID or Subcontractor has secured a waiver of DBA coverage (See AIDAR 728.305-70(a)) for Subcontractor's employees who are not citizens of, residents of, or hired in the United States, the Subcontractor agrees to provide such employees with worker's compensation benefits as required by the laws of the country in which the employees are working, or by the laws of the employee's native country, whichever offers greater benefits.
 - (3) The Subcontractor further agrees to insert in all lower-tier subcontracts hereunder to which the DBA is applicable a clause similar to this clause, including the sentence, imposing on all lower-tier subcontractors authorized by Chemonics a like requirement to provide overseas workmen's





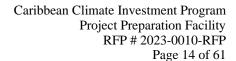
compensation insurance coverage and obtain DBA coverage under the USAID requirements contract.

- (4) Contractors must apply for coverage directly to Starr Indemnity & Liability Company through its agent, Marsh McLennan Agency (MMA), using any of the following methods:
- 1. **Website.** There is a website with the option to print a PDF application form and submit it or complete an online application. The link to the website is: https://www.starr.com/Insurance/Casualty/Defense-Base-Act/USAID---Defense-Base-Act
- 2. **Email.** An application form can be emailed to: <u>USAID@marshmma.com</u>
- 3. **Additional Contacts**. Contacts for Starr Indemnity & Liability Company and its agent, Marsh MMA are available for guidance and question regarding the required application form and submission requirements:
- Tyler Hlawati (Starr) <u>tyler.hlawati@Starrcompanies.com</u> Telephone: 646-227-6556
 Bryan Cessna (Starr) <u>bryan.cessna@starrcompanies.com</u> Telephone: 302-249-6780
 Mike Dower (Marsh MMA) <u>mike.dower@marshmma.com</u> Telephone: 703-813-6513
- Diane Proctor (Marsh MMA) diane.proctor@marshmma.com Telephone: 703-813-6506

For instructions on the required application form and submission requirements, please refer to <u>AAPD 22-01</u>. Pursuant to AIDAR 752.228-70, medical evacuation is a separate insurance requirement for overseas performance of USAID funded subcontracts; the Defense Base Act insurance does not provide coverage for medical evacuation. The costs of DBA insurance are allowable and reimbursable as a direct cost to this Subcontract.

Before starting work, the offeror must provide Chemonics with a copy of the DBA coverage policy that covers each of its employees.

- (c) AIDAR 752.228-7 INSURANCE ON PRIVATE AUTOMOBILES Pursuant to the clause of this Subcontract entitled "Insurance Liability to Third Persons" (AIDAR 752.228-07), if the Subcontractor or any of its employees, consultants, or their dependents transport or cause to be transported (whether or not at Subcontract expense) privately owned automobiles to the Cooperating Country, or if any of them purchase an automobile within the Cooperating Country, the Subcontractor shall, during the period of this Subcontract, ensure that all such automobiles during such ownership within the Cooperating Country will be covered by a paid-up insurance policy issued by a reliable company providing minimum coverage of US\$10,000/US\$20,000 for injury to persons and US\$5,000 for property damage, or such other minimum coverages as may be set by the cognizant Mission Director, payable in U.S. dollars or its equivalent in the currency of the Cooperating Country. The premium costs of such insurance shall not be a reimbursable cost under this Subcontract.
- (d) AIDAR 752.228-70 Medical Evacuation Services (MEDEVAC) Services (July 2007) [Updated by AAPD 06-01].
 - (1) The Subcontractor shall provide MEDEVAC service coverage to all U.S. citizen, U.S. resident alien, and Third Country National employees and their authorized dependents (hereinafter "individual") while overseas under a USAID-financed direct contract. Chemonics will reimburse reasonable, allowable, and allocable costs for MEDEVAC service coverage incurred under this Subcontract. The USAID Contracting Officer through Chemonics will determine the reasonableness, allowability, and allocability of the costs based on the applicable cost principles and in accordance with cost accounting standards.





- (2) Exceptions: (i) The Subcontractor is not required to provide MEDEVAC insurance to eligible employees and their dependents with a health program that includes sufficient MEDEVAC coverage as approved by Chemonics. (ii) The USAID Mission Director through Chemonics, may make a written determination to waive the requirement for such coverage. The determination must be based on findings that the quality of local medical services or other circumstances obviate the need for such coverage for eligible employees and their dependents located at post.
- (3) If authorized to issue lower-tier subcontracts, the Subcontractor shall insert a clause similar to this clause in all lower-tier subcontracts that require performance by Subcontractor employees
- e) In addition to the foregoing insurance requirements, the Supplier shall, as a minimum, obtain the following insurance in form and substance satisfactory to Chemonics that are covered by the standard fixed rates in Section 3.

| ТҮРЕ | MINIMUM LIMIT |
|---|--|
| (a) Defense Base Act or equivalent for waived nationals per FAR 52.228-3 and 52.228-4. The coverage shall extend to Employers Liability for bodily injury, death, and for occupational disease. | As required by DBA |
| (b) Comprehensive General Liability Each Occurrence Combined Single Limit for Personal Injury and/or Property Damage. | \$1,000,000 \$2,000,000 |
| (c) Automobile Liability Combined Single Limit each occurrence | As per AIDAR 752.228-7 and \$1,000,000 |
| (d) Other Required Insurance- Umbrella Insurance additive to (b) and (c) above | \$1,000,000/ \$2,000,000 |

I. 12 Privity

By submitting a response to this request for proposals, offerors understand that USAID is NOT a party to this solicitation and the offeror agrees that any protest hereunder must be presented—in writing with full explanations—to Chemonics International for consideration, as USAID will not consider protests made to it under USAID-financed subcontracts. Chemonics, at its sole discretion, will make a final decision on the protest for this procurement



Section II Background, Scope of Work, Deliverables, and Deliverables Schedule

II.1. Background

CCIP-CFDA aims to accelerate the clean energy transition in the Caribbean by unlocking private sector investment in RE, EE, and climate adaptation projects, businesses, and technology solutions. While progress has been made in the increasing availability of renewable energy and energy efficiency tools, uptake among communities and investment from key stakeholders, such as the private sector, has been slower than expected across the Caribbean due to the structure of national markets, the burden of pre-investment costs, insufficient regulatory framework, and competing regional priorities.

CCIP-CFDA seeks to facilitate financing that reaches those that need it in the private sector, focusing beyond utility scale — e.g., in the residential, commercial, and industrial sectors, distributed generation, and site-specific climate adaptation projects. CCIP-CFDA will be a catalytic activity delivering financial and technical assistance to support private sector partners and climate finance seekers that require advisory service to ensure that the pre-investment cycle outputs (for example, business plans, financial models, and data rooms) are ready to be galvanized into clean energy and climate action.

II.2. Scope of Work

The purpose of this procurement is to identify one firm or consortium to develop a pipeline of renewable energy, energy efficiency, and climate adaptation projects; provide advisory services to the projects in the pipeline to ensure they progress through the pre-investment cycle and become investment ready, including financial structuring; and provide investment facilitation, including matchmaking services, to allow them to reach financial closing. It is anticipated that the procurement will support a minimum of 30 projects.

The pipeline development process should strike a balance between comprehensively reviewing a range of clean energy and climate adaptation projects, evaluating, and addressing project needs to be investment-ready, and strategically identifying investors with mandates that speak to the solutions put forward by the project to secure access to private investments. The selected firm or consortium should achieve objectives and targets through collaboration with investment entities, accelerators, incubators, financial institutions, and/or donors.

While there is no strict minimum or maximum deal size, CCIP aims to support as many SMEs and projects outside the utility-scale segment as feasible. The expected market segments include solutions for the residential, commercial, and industrial sectors and other productive uses, stand-alone systems, e-mobility, energy efficiency, cooling and cold chains, and energy storage.

Priority will be given to proposals integrating a gender equality and social inclusion lens into the investment thesis and/or business plan, to include but not limited to women, youth, and Indigenous Populations. The proposals should also highlight how investments made will scale solutions led by and benefit these populations.

The core activities for the PPF are:

1. *Pipeline Development*. The selected offeror will identify and develop a robust pipeline of clean energy and climate-resilient projects, that are at a pre-investment stage, with a focus on SMEs in the following target countries: the Dominican Republic, Jamaica, Dominica, Grenada, St. Kitts and Nevis, St. Lucia, and St. Vincent and the Grenadines, Barbados, Trinidad and Tobago, Guyana, and Suriname.



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The selected elected offeror will be responsible for origination, screening, and selecting projects that align with CCIP-CFDA's mandate and objectives, as detailed in Section II, above.

- 2. Advisory Services. The selected offeror will provide targeted advisory services to support development and preparation of investment-ready documentation for financing, such as a data room, business plan, and financial model. Additionally, the selected offeror will help enterprises present and negotiate their funding requirements with private funders, investors, or banks. This support may include offering mentorship to improve enterprise investment readiness, business and project management skills, and other areas critical to business success. The advisory services will enhance the bankability and viability of clean energy and climate adaptation projects in the Caribbean.
- 3. Investment Facilitation. The selected offeror will
 - a. Support project developers in their readiness to prepare and present investment pitches and project documentation to prospective funders, develop matchmaking strategies, and support during due diligence and financial closing procedures.
 - b. Develop a network of investors, funds, and bankers to actively engage with them to attract funding for the identified projects. This will provide the PPF inputs on investors' current priorities and preferences, mandates, and due diligence requirements to provide adequate developing and implementing advisory services to project developers, conduct tailored investor outreach activities, and explore the region's creative and collaborative investment opportunities.
- 4. *Deal Structuring*. The selected offeror will actively facilitate investment matchmaking and mobilize resources for project implementation. This may involve organizing investment forums, business matchmaking events, and networking opportunities to connect SMEs with investors interested in clean energy and climate-adaptation in CCIP-CFDA's priority areas of RE, EE, and climate adaptation with the goal of, at minimum, securing formal negotiations towards financial closure for five (5) projects, as evidenced by a signed Memorandum of Understanding between the project developer and prospective investor(s).

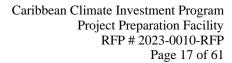
Offerors are encouraged to maximize the leverage amount of mobilized capital under this program, including exploring partnership and complementarity with existing regional funds or facilities in the Caribbean to maximize capital, impact, and value-add for clean energy and climate adaptation projects. Analyses on origination vs pipeline acceptance ratio, developers served vs financial facilitation ratio, and/or financial facilitation vs financial closing ratio.

II.3. Deliverables

Deliverables No. 1 to 3: Year 1, 2, and 3 Annual Implementation Plan

The Subcontractor shall prepare a slide deck outlining its strategic goals for the upcoming year and methodology for (1) identifying and screening projects (origination) for incorporation into a pipeline, (2) delivering tailored business advisory and investment facilitation services, and (3) identifying and developing a network with prospective investors. As part of the proposed methodologies, the Subcontractor should include a description of in-country outreach (e.g., launch events, roadshows). The Annual Implementation Plan should include timeline, sequencing of activities, and any contingencies on which their success depends.

Deliverables No. 4 to 9: Semi-Annual Progress Reports





The Subcontractor shall prepare a 5-page document summarizing progress achieved during the reporting period. The document should include brief narrative of the status of each activity in the approved Year 1 Annual Implementation Plan, an explanation of any challenges encountered and action that was/will be taken to overcome them, and an outline of priorities for the upcoming quarter. As an annex to the report, the Subcontractor shall provide an excel spreadsheet of all projects screened, a profile of the respective company or firm (e.g., size, geographic scope, investment readiness), and the types of business advisory and/or investment facilitation services that would likely be required to achieve financial closure. Note that some of the projects will be eligible to receive assistance while others will not; regardless, the compiled list provides valuable insights into the investment landscape.

Deliverable No. 10 to 12: Annual Project Pipeline Presentation

The Subcontractor shall prepare a slide deck of a pipeline of clean energy or climate adaptation projects that could be engaged within the upcoming nine (9) to 12 months. The Subcontractor must incorporate at least six (6) projects into the pipeline in Year 1, 14 projects in Year 2, and 10 projects in Year 3. In the slide deck, the Subcontractor shall define the purpose of the project and its alignment with CFDA-CCIP's objectives; provide an overview of the results from the screening process and a profile of the company; and outline a roadmap of business advisory and/or investment facilitation services that shall be delivered.

Deliverable No 13 to 15: Package of Service Agreements

The Subcontractor shall compile a package of signed service agreements for at least 30 projects, with a minimum of six (6) in Year 1, 14 projects in Year 2, and 10 projects in Year 3. The services agreements will serve as evidence that the Subcontractor is providing the business advisory services outlined in the roadmaps approved under Deliverables 10 to 12. To this end, the service agreements should define the suite of services that the Subcontractor shall offer ahead of the investment facilitation process as well as any milestones or deliverables the company or firm must complete to remain eligible for support. The services agreements should indicate the project developer's willingness to provide data and learning back to the Subcontractor and/or CFDA to facilitate USAID reporting.

Deliverable No. 16 to 20: Signed Memorandum of Understanding (MOU)

For projects that have been selected to receive support with investment facilitation and/or deal structuring (activities 3 and 4 in the SOW), the Subcontractor shall provide a signed MOU between the developer and prospective investor(s). The signed MOU shall serve as evidence projects are entering into formal negotiations for financial closure. To this end, the signed MOU shall provide the roadmap towards financial closure and should include a description of the parties involved, their roles, and the nature of their relationship; the purpose and duration of their engagement; the specific characteristics of the project subject to the MOU; and a signed Non-Disclosure Agreement (NDA). It is expected that the Subcontractor shall submit signed MOUs for *at least five* (5) projects during the life of the Subcontract. Note that Chemonics will collaborate with the Subcontractor prior to allowing the practice of charging project developers a success fee upon achievement of financial closure.

II.4. Deliverables Schedule

Per the instructions in I.7 above, offerors shall propose a schedule for delivery that is realistic yet realistic. Offerors should assume a start date of early January 2024.

| Deliverable | Deliverable Name | Due Date |
|-------------|------------------|----------|
| Number | | Due Date |



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| 1 | Year 1 Annual Implementation Plan |
|----|--------------------------------------|
| 2 | |
| 2 | Year 2 Annual Implementation Plan |
| 3 | Year 3 Annual Implementation Plan |
| 4 | Semi-Annual Progress Report |
| 5 | Semi-Annual Progress Report |
| 6 | Semi-Annual Progress Report |
| 7 | Semi-Annual Progress Report |
| 8 | Semi-Annual Progress Report |
| 9 | Semi-Annual Progress Report |
| 10 | Annual Project Pipeline Presentation |
| 11 | Annual Project Pipeline Presentation |
| 12 | Annual Project Pipeline Presentation |
| 13 | Package of Service Agreements |
| 14 | Package of Service Agreements |
| 15 | Package of Service Agreements |
| 16 | Signed MOU |
| 17 | Signed MOU |
| 18 | Signed MOU |
| 19 | Signed MOU |
| 20 | Signed MOU |

^{*}Deliverable numbers and names refer to those fully described in II.3 above.



Section III Firm Fixed Price Subcontract (Terms and Clauses)

Section D. Subcontract Fixed Price, Invoicing and Payment

D.1. Subcontract Fixed Price

As consideration for the delivery of all of the products and/or services stipulated in Section A., Chemonics will pay the Subcontractor a total of US\$ XX,XXX (Amount must be denominated in local currency if a local subcontract). This figure represents the total price of this subcontract and is fixed for the period of performance outlined in Section C., Period of Performance. (Include the following language only if Chemonics will make more than one payment). Chemonics will pay the total price through a series of installment payments. Chemonics will make each payment subject to Section D.3, below, after Subcontractor's completion of the corresponding deliverable indicated in the following table: (Delete the preceding two sentences and the table and asterisk below if total price is to be paid in one payment only)

(Structure the table below as needed. Sometimes one payment is made for 2 or more deliverables while in other cases, each deliverable has a payment associated with it.)

| Installment Number and Amount | Corresponding Deliverable Number(s) and Name(s)* |
|-------------------------------|--|
| 1. \$XX,XXX | (Deliverable No. 1 Name) , AND (Deliverable No. 2 Name) |
| 2. \$YY,YYY | 3. (Deliverable No. 3 Name) |

^{*}Deliverable numbers and names refer to those fully described in Section A.3, above.

D.2. Invoicing

Upon technical acceptance of the contract deliverables described in Section A., Background, Scope of Work, Deliverables and Deliverables Schedule, by the Chemonics representative identified herein, the Subcontractor shall submit an original invoice to (insert project name) for payment. The invoice shall be sent to the attention of (insert name and designation of person who will receive invoices) and shall include the following information: a) subcontract number, b) deliverables delivered and accepted, c) total amount due in (choose either US dollars or specify a local currency if this is a local subcontract), per Section D.1., above; and d) payment information corresponding to the authorized account listed in D.3, below.

D.3. Payment Account Information

Chemonics shall remit payment corresponding to approved, complete invoices submitted in accordance with the terms herein payable to the Subcontractor via check sent to the Subcontractor's official address or to the following authorized account:

Account name: (INSERT Account name provided by the Subcontractor)

Bank name: (INSERT Subcontractor's bank name)

Bank address or branch location: (INSERT Subcontractor's bank address or branch location)

Account number: (INSERT Subcontractor's bank account SWIFT and IBAN reference as applicable)

D.4. Payment

Chemonics will pay the Subcontractor's invoice within thirty (30) business days after both a) Chemonics' approval of the Subcontractor's deliverables, and b) Chemonics' receipt of the Subcontractor's invoice. Payment will be made in (choose either US dollars or specify a local currency if this is a local subcontract), paid to the account specified in Section D.3.





Section E. Branding Policy

The Subcontractor shall comply with the requirements of the USAID "Graphic Standard Manual" available at www.usaid.gov/branding, or any successor branding policy, and the Project specific branding implementation and marking plan, which shall be conveyed to the Subcontractor by Chemonics in writing.

Section F. Authorized Geographic Code; Source and Nationality Requirement [AIDAR 752.225-70 (Feb 2012) as altered]

- (a) The authorized geographic code for procurement of goods and services under this subcontract is {insert applicable geographic code}.
- (b) Except as may be specifically approved by Chemonics, the Subcontractor must procure all commodities (e.g., equipment, materials, vehicles, supplies) and services (including commodity transportation services) in accordance with the requirements at 22 CFR Part 228 —Rules on Procurement of Commodities and Services Financed by USAID Federal Program Funds. Guidance on eligibility of specific goods or services may be obtained from Chemonics.
- (c) Ineligible goods and services. The Subcontractor shall not procure any of the following goods or services under this subcontract:
 - (1) Military equipment
 - (2) Surveillance equipment
 - (3) Commodities and services for support of police and other law enforcement activities
 - (4) Abortion equipment and services
 - (5) Luxury goods and gambling equipment, or
 - (6) Weather modification equipment.
- (d) Restricted goods. The Subcontractor shall not procure any of the following goods or services without the prior written approval of USAID obtained through Chemonics:
 - (1) Agricultural commodities,
 - (2) Motor vehicles,
 - (3) Pharmaceuticals and contraceptive items
 - (4) Pesticides,
 - (5) Fertilizer,
 - (6) Used equipment, or
 - (7) U.S. government-owned excess property.

If Chemonics determines that the Subcontractor has procured any of these specific restricted this subcontract without the prior written authorization of USAID through Chemonics and has received payment for such purposes, Chemonics may require the Subcontractor to refund the entire amount of the purchase.

Section G. Intellectual Property Rights

(a) Subcontractor warrants that the Work performed or delivered under this Subcontract will not infringe or otherwise violate the intellectual property rights of any third party in the United States or any foreign country. Except to the extent that the U.S. Government assumes liability therefor, Subcontractor shall defend, indemnify, and hold harmless Chemonics and its clients from and against any claims, damages, losses, costs, and expenses, including reasonable attorneys' fees, arising out of any action by a third party that is based upon a claim that the Work performed or delivered under this Subcontract infringes or



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otherwise violates the intellectual property rights of any person or entity. This indemnity and hold harmless shall not be considered an allowable cost under any provisions of this Subcontract except with regard to allowable insurance costs.

- (b) Subcontractor's obligation to defend, indemnify, and hold harmless Chemonics and its customers under Paragraph (a) above shall not apply to the extent FAR 52.227-1 "Authorization and Consent" applies to Chemonics' Prime Contract for infringement of a U.S. patent and Chemonics and its clients are not subject to any actions for claims, damages, losses, costs, and expenses, including reasonable attorneys' fees by a third party.
- (c) In addition to any other allocation of rights in data and inventions set forth in this agreement, Subcontractor agrees that Chemonics, in the performance of its prime or higher tier contract obligations (including obligations of follow-on contracts or contracts for subsequent phases of the same program), shall have under this agreement an unlimited, irrevocable, paid-up, royalty-free right to make, have made, sell, offer for sale, use, execute, reproduce, display, perform, distribute (internally or externally) copies of, and prepare derivative works, and authorize others to do any, some or all of the foregoing, any and all, inventions, discoveries, improvements, mask works and patents as well as any and all data, copyrights, reports, and works of authorship, conceived, developed, generated or delivered in performance of this Contract.
- (d) The tangible medium storing all reports, memoranda or other materials in written form including machine readable form, prepared by Subcontractor and furnished to Chemonics pursuant to this Subcontract shall become the sole property of Chemonics.

Section H. Indemnity and Subcontractor Waiver of Benefits

The Subcontractor shall defend, indemnify, and hold harmless Chemonics from any loss, damage, liability, claims, demands, suits, or judgments ("Claims") including any reasonable attorney's fees, and costs, as a result of any damage or injury to Chemonics or its employees, directors, officers, or agents, or properties, or for any injury to third persons (including, but not limited to Claims by Subcontractor's employees, directors, officers or agents) or their property which is directly or indirectly caused by the negligence, willful misconduct, breach of this Subcontract, or violation of statutory duties of Subcontractor, or its employees, officers, directors, or agents, arising out of or in connection with the performance of this Subcontract unless such Claim is caused by, or resulting from, a material breach of this Subcontract by Chemonics.

Section I. Compliance with Applicable Laws and Regulations

- (a) The Subcontractor shall perform all work, and comply in all respects, with applicable laws, ordinances, codes, regulations, and other authoritative rules of the United States and its political subdivisions and with the standards of relevant licensing boards and professional associations. The Subcontractor shall also comply with the applicable USAID regulations governing this subcontract, which are incorporated by reference into this subcontract, and appear in Section Z, Clauses Incorporated by Reference.
- (b) This contract shall be governed and construed under the laws of the District of Columbia, except that subcontract provisions and requirements that are based on government contract laws, regulations, or Federal Acquisition Regulation clauses shall be construed in accordance with the federal common law of Government Contracts as represented by decisions of the Federal Courts, and the Armed Services and Civilian Boards of Contract Appeals.
- (c) The Subcontractor shall further undertake to perform the services hereunder in accordance with the



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highest standards of professional and ethical competence and integrity in Subcontractor's industry and to ensure that Subcontractor's employees assigned to perform any services under this subcontract will conduct themselves in a manner consistent therewith.

- 1. The Subcontractor shall exercise due diligence to prevent and detect criminal conduct and otherwise promote an organizational culture that encourages ethical conduct and a commitment to compliance with law.
- 2. The Subcontractor shall timely disclose, in writing, to Chemonics and the USAID Office of the Inspector General (OIG), whenever, in connection with this subcontract, or any Order issued hereunder, if applicable, the Subcontractor has credible evidence that a principal, employee, agent, or subcontractor of the Subcontractor has committed a violation of the provisions against fraud, conflict of interest, bribery or gratuity, or false claims found in this subcontract.
- 3. The Subcontractor shall refer to FAR 52.203-13 Contractor Code of Business Ethics and Conduct incorporated by reference herein for applicability of additional requirements.

Section J. Privity of Contract and Communications

The Subcontractor shall not communicate with Chemonics' client in connection with this Subcontract, except as expressly permitted, in writing, by Chemonics. All approvals required from USAID shall be obtained through Chemonics.

This provision does not prohibit the Subcontractor from communicating with the client with respect to:

- (a) matters the Subcontractor is required by law to communicate to the U.S. Government;
- (b) an ethics or anti-corruption matter;
- (c) any matter for which this Subcontract, including a FAR or AIDAR clause is included in this Subcontract, provides for direct communication by the Subcontractor to the U.S. Government; or
- (d) if Subcontractor is a U.S. small business concern, any material matter pertaining to payment or utilization.

Section K. Protecting Chemonics' Interests when Subcontractor is Named on Suspected Terrorists or

Blocked Individuals Lists, Ineligible to Receive USAID Funding, or Suspended, Debarred
or Excluded from Receiving Federal Funds

In addition to any other rights provided under this subcontract, it is further understood and agreed that Chemonics shall be at liberty to terminate this subcontract immediately at any time following any of the following conditions:

- (a) the Subcontractor is named on any list of suspected terrorists or blocked individuals maintained by the U.S. Government, including but not limited to (a) the Annex to Executive Order No. 13224 (2001) (Executive Order Blocking Property and Prohibiting Transactions with Persons Who Commit, Threaten to Commit, or Support Terrorism), or (b) the List of Specially Designated Nationals and Blocked persons maintained by the Office of Foreign Assets Control of the U.S. Department of the Treasury;
- (b) USAID determines that the Subcontractor is ineligible to receive USAID funding pursuant to U.S. laws and regulations; or



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(c) the Subcontractor is identified on the U.S. Government's Excluded Party List System, or successor listing, as being suspended, debarred, or excluded from receiving federal awards or assistance.

Notwithstanding any other provision of the Subcontract, upon such termination the Subcontractor shall have no right to receive any further payments.

Section L. Governing Law and Resolution of Disputes

- (a) Governing law. This Subcontract shall be governed and construed under the laws of the District of Columbia, except that subcontract provisions and requirements that are based on government contract laws, regulations, or Federal Acquisition Regulation clauses shall be construed in accordance with the federal common law of Government Contracts as represented by decisions of the Federal Courts, and the Armed Services and Civilian Boards of Contract Appeals.
- (b) Disputes based on Client Actions.
 - (1) Any decision of the Government under the Prime Contract, if binding on Chemonics, shall also bind the Subcontractor to the extent that it relates to this Subcontract, provided that Chemonics shall have promptly notified the Subcontractor of such decision and, if requested by Subcontractor, shall have brought suit or filed claim, as appropriate against the Government, or, in alternative, agreed to sponsor Subcontractor's suit or claim. A final judgment in any such suit or final disposition of such claim shall be conclusive upon the Subcontractor.
 - (2) For any action brought, or sponsored, by Chemonics on behalf of the Subcontractor pursuant to this clause, the Subcontractor agrees to indemnify and hold Chemonics harmless from all costs and expenses incurred by Chemonics in prosecuting or sponsoring any such appeal.
- (c) *Other Disputes*. All disputes not covered under subparagraph (b) above shall be resolved by arbitration administered by the American Arbitration Association in accordance with its Commercial Arbitration Rules. Arbitration shall be conducted in Washington, DC. Arbitrators shall be empowered to award only direct damages consistent with the terms of this Agreement. Each party shall bear its own costs of arbitration, including attorneys' and experts' fees. An arbitration decision shall be final and judgment may be entered upon it in accordance with applicable law in any court having jurisdiction.
- (d) *Duty to Continue to Perform*. Notwithstanding any such dispute, the Subcontractor shall proceed diligently with performance under this Subcontract in accordance with the Contractor's directions.
- (e) Limitations. Chemonics' entire liability for claims arising from or related to this Subcontract will in no event exceed the total subcontract fixed price. Except for indemnification obligations, neither the Subcontractor or Chemonics will have any liability arising from or related to this Subcontract for (i) special, incidental, exemplary, or indirect damages, or for any economic consequential damages, or (ii) lost profits, business, revenue, goodwill or anticipated savings, even if any of the foregoing is foreseeable or even if a party has been advised of the possibility of such damages.

The Subcontractor acknowledges and agrees that it has no direct action against the U.S. Government or USAID for any claims arising under this Subcontract.

Section M. Set-Off Clause

Chemonics reserves the right of set-off against amounts payable to Subcontractor under this Subcontract or any other agreement the amount of any claim or refunds Chemonics may have against Subcontractor.





Section N. Assignment and Delegation

This Subcontract agreement may not be assigned or delegated, in whole or in part, by the Subcontractor without the written consent of Chemonics. Absent such consent, any assignment is void.

Section O. Organizational Conflicts of Interest

It is understood and agreed that some of the work performed under this subcontract may place the Subcontractor or its personnel in the position of having an organizational conflict of interest. Such an organizational conflict of interest may impair the objectivity of the Subcontractor or its personnel in performing the work. To preclude or mitigate any potential conflicts of interest, Subcontractor agrees not to undertake any activity which may result in an organizational conflict of interest without first notifying Chemonics of such potential conflict of interest and receiving Chemonics written approval to undertake such activities.

Section P. Gratuities and Anti-Kickback

- (a) Subcontractor shall not offer or give a kickback or gratuity (in the form of entertainment, gifts, or otherwise) for the purpose of obtaining or rewarding favorable treatment as a Chemonics supplier.
- (b) By accepting this Subcontract, Subcontractor certifies and represents that it has not made or solicited and will not make or solicit kickbacks in violation of FAR 52.203-7 or the Anti-Kickback Act of 1986 (41 USC 51-58), both of which are incorporated herein by this specific reference, except that paragraph (c)(1) of FAR 52.203-7 shall not apply.

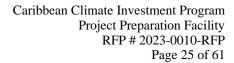
Section Q. Terrorist Financing Prohibition/ Executive Order 13224

The Subcontractor (including its employees, consultants and agents) by entering into this subcontract certifies that it does not engage, support or finance individuals and/or organizations associated with terrorism. The Subcontractor is reminded that U.S. Executive Orders and U.S. law prohibits transactions with, and the provision of resources and support to, individuals and organizations associated with terrorism. A list of entities and individuals subject to restrictions, prohibitions and sanctions can be found at the web site of the Department of Treasury's Office of Foreign Assets Control (OFAC), at http://treasury.gov/ofac. It is the legal responsibility of the Subcontractor to ensure compliance with the Executive Order 13224 and other U.S. laws prohibiting terrorist financing. This provision must be included in all subcontracts or subawards issued under this subcontract.

Section R. Restrictions on Certain Foreign Purchases (FAR 52.225-13)

Except as authorized by the Department of Treasury's Office of Foreign Assets Control (OFAC), the Subcontractor shall not acquire for its use in the performance of this subcontract, any supplies or services if any proclamation, U.S. Executive Order, U.S. statute, or OFAC's implementing regulations (31 CFR Chapter V), would prohibit such a transaction by a U.S. person, as defined by law.

Except as authorized by OFAC, most transactions involving Cuba, Iran, North Korea, and Syria are prohibited, including importing/exporting to/from the United States, engaging in financial transactions, or facilitating any prohibited transactions by third parties. Lists of entities and individuals subject to economic sanctions — which are updated routinely - are included in OFAC's List of Specially Designated Nationals and Blocked Persons at https://home.treasury.gov/policy-issues/financial-sanctions/specially-designated-nationals-and-blocked-persons-list-sdn-human-readable-lists.





It is the Subcontractor's responsibility to remain informed as to sanctioned parties and to ensure compliance with all relevant U.S. sanctions and trade restrictions. More information about these restrictions, as well as updates, is available in the OFAC's regulations at 31 CFR Chapter V and/or on OFAC's website at https://home.treasury.gov/policy-issues/office-of-foreign-assets-control-sanctions-programs-and-information.

The Subcontractor shall insert this clause, including this paragraph, in all subcontracts and subawards issued under this subcontract.

Section S. Compliance with U.S. Export Laws

Subcontractor warrants and agrees to comply with all U.S. export laws and regulations and other applicable U.S. law and regulations, including but not limited to: (i) the Arms Export Control Act (AECA), 22 U.S.C. 2778 and 2779; (ii) Trading with the Enemy Act (TWEA), 50 U.S.C. App. §§ 1-44; (iii) International Traffic in Arms Regulations (ITAR), 22 C.F.R. Parts 120-130.; (iv) Export Administration Act (EAA) of 1979 and the Export Administration Regulations (EAR) 15 C.F.R. Parts 730-774, (including the EAR anti-boycott provision); (v) the International Emergency Economic Powers Act (IEEPA), 50 U.S.C. 1701-1706 and Executive Orders of the President under IEEPA, 50 U.S.C. app. §§ 2401-2420; (vi) Office of Foreign Asset Controls (OFAC) Regulations, 31 C.F.R. Parts 500-598; and (vii) other applicable U.S. laws and regulations.

As required, subject to Chemonics' prior approval for all exports or imports under the Subcontract, Subcontractor shall determine any export license, reporting, filing or other requirements, obtain any export license or other official authorization, and carry out any customs formalities for the export of goods or services. Subcontractor agrees to cooperate in providing any reports, authorizations, or other documentation related to export compliance requested by Chemonics. Subcontractor agrees to indemnify, hold harmless and defend Chemonics for any losses, liabilities and claims, including as penalties or fines as a result of any regulatory action taken against Chemonics as a result of Subcontractor's non-compliance with this provision.

Section T. Compliance with U.S. Anti-Corruption Regulations

Subcontractor represents and warrants that it shall comply fully with the anti-bribery provisions of the U.S. Foreign Corrupt Practices Act, as amended ("FCPA"), as well as the a) UN Convention against Corruption (UNCAC), b) OECD Convention on the Bribery of Foreign Public Officials (OECD Convention); and c) any other applicable local anti-corruption laws, rules, and regulations if any part of this subcontract will be performed outside of the United States of America. Specifically, Subcontractor understands and agrees that it shall be unlawful for the Subcontractor and/or any officer, director, employee or agent of the Subcontractor to make any kind of offer, payment, promise to pay, or authorization of the payment of any money, or offer, gift, promise to give, or authorization of the giving of anything of value to:

- (a) any foreign official (or foreign political party) for purposes of either influencing any act or decision of such foreign official in his official capacity, or inducing such foreign official to do or omit to do any act in violation of the lawful duty of such official, or securing any improper advantage, or inducing such foreign official to use his influence with a foreign government, or instrumentality thereof, to affect or influence any act or decision of such government or instrumentality in order to assist such person in obtaining or retaining business for or with, or directing business to any person; or
- (b) *any person*, while knowing that all or a portion of such money or thing of value will be offered, given, or promised, directly or indirectly, to any foreign official (or foreign political party), or to



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any candidate for foreign political office, for any of the prohibited purposes described above.

For purposes of this Subcontract "foreign official" means any appointed, elected, or honorary official or employee of a) a foreign government (or if this Subcontract is to be performed outside the United States than of the Host Country) or political party, or b) of a public international organization, or any person acting in an official capacity for or on behalf of any such government or department, agency, or instrumentality, or for or on behalf of any such public international organization (e.g., the UN, DFID, or WHO, or the World Bank).

For purposes of this Article, the "government" includes any agency, department, embassy, or other governmental entity, and any company or other entity owned or controlled by the government.

Section U. Subcontractor Performance Standards

- (a) Subcontractor agrees to provide the services required hereunder in accordance with the requirements set forth in this Subcontract. Subcontractor undertakes to perform the services hereunder in accordance with the highest standards of professional and ethical competence and integrity in Subcontractor's industry and to ensure that employees assigned to perform any services under this subcontract will conduct themselves in a manner consistent therewith. The services will be rendered by Subcontractor: (1) in an efficient, safe, courteous, and businesslike manner; (2) in accordance with any specific instructions issued from time to time by Chemonics; and (3) to the extent consistent with items (1) and (2), as economically as sound business judgment warrants. Subcontractor shall provide the services of qualified personnel through all stages of this subcontract. Subcontractor represents and warrants that it is in compliance with all the applicable laws of the United States and any other Jurisdiction in which the services shall be performed. Subcontractor shall perform the services as an independent Subcontractor with the general guidance of Chemonics. The Subcontractor's employees shall not act as agents or employees of Chemonics.
- (b) Chemonics reserves the right to request the replacement of Subcontractor personnel and may terminate the subcontract due to nonperformance by the Subcontractor.
- (c) Chemonics will use a variety of mechanisms to stay abreast of the Subcontractor's performance under the subcontract, and of general progress toward attainment of the subcontract objectives. These may include:
 - 1) Business meetings between the subcontract team, Chemonics and/or USAID
 - 2) Feedback from key partners
 - 3) Site visits by Chemonics personnel
 - 4) Meetings to review and assess periodic work plans and progress reports
 - 5) Reports

INSTRUCTIONS (*delete after reading*): Paragraph (d) below should be included in all US subcontracts. Include in local subcontracts only if we intend to complete an evaluation for the subcontractor. Otherwise, the following paragraph (d) should be deleted

(d) Evaluation of the Subcontractor's overall performance under this subcontract shall be conducted by Chemonics. In addition to review of Subcontractor reports and deliverables, Chemonics shall review the quality of Subcontractor performance under this subcontract on an annual basis. These reviews will be used to help determine the Subcontractor's suitability for future subcontracts. The Subcontractor will be evaluated for:

Quality and timeliness of work. Provides personnel who are technically qualified, who foster a positive



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working environment, who are effective on the assignment and contribute to a team effort to accomplish tasks. Delegated tasks are completed in a timely manner. Reports are clear, concise, accurate, well-structured, easily comprehended, submitted on-time and contain actionable recommendations.

Responsiveness to Chemonics' requests. Maintains open, direct, and responsive communications channels with Chemonics. Responses are rapid, helpful, accurate, and without undue delays.

Quality of financial management. Demonstrates cost control in meeting subcontract requirements. Complies with federal acquisition cost principles in terms of allowability, allocability and reasonableness of costs.

Quality of subcontract administration. Conducts contractually required tasks, such as personnel management, submittal of approval requests, and invoice submission, in a timely, compliant, and accurate manner. Recruitment efforts go beyond a simple review of CVs before submission to Chemonics to include first-hand contacts with candidates and performing reference checks.

Section V. Subcontractor Employee Whistleblower Rights

This Subcontract and Subcontractor employees working on this subcontract will be subject to the whistleblower rights and remedies in the pilot program on Contractor employee whistleblower protections established at 41 U.S.C. 4712 by section 828 of the National Defense Authorization Act for Fiscal Year 2013 (Pub. L.112-239) and FAR 3.908.

The Subcontractor shall inform its employees in writing, in the predominant language of the workforce, of employee whistleblower rights and protections under 41 U.S.C. 4712, as described in section 3.908 of the Federal Acquisition Regulation.

If lower tier subcontracting is authorized in this subcontract, the Subcontractor shall insert the substance of this clause in all subcontracts over the simplified acquisition threshold.

Section W. Reporting on Subcontractor Data Pursuant to the Requirements of the Federal Funding Accountability and Transparency Act

a) Public Availability of Information.

Pursuant to the requirements of FAR 52.204-10, Chemonics is required to report information regarding its award of subcontracts and sub-task orders under indefinite delivery/indefinite quantity subcontracts to the Federal Funding Accountability and Transparency Act Subaward Reporting System (FSRS). This information will be made publicly available at http://www.USASpending.gov.

(b) Subcontractor's Responsibility to Report Identifying Data.

Within 7 days of an award of a subcontract or sub-task order with a value of \$30,000 or greater unless exempted, the Subcontractor shall report its identifying data required by FAR 52.204-10 (including executive compensation, if applicable) in the required questionnaire and certification found in Section I.6. If the Subcontractor maintains a record in the System for Award Management (www.SAM.gov), the Subcontractor shall keep current such registration, including reporting of executive compensation data, as applicable. If reporting of executive compensation is applicable and the Subcontractor does not maintain a record in the System for Award Management, Subcontractor shall complete the "FSRS Reporting Questionnaire and Certification" found in Section I.6 within 7 days of each anniversary of the subcontract award date.

(c) Impracticality of Registration.

If obtaining a UEI number and reporting data is impractical for the Subcontractor, the Subcontractor must notify Chemonics and shall submit to Chemonics within 7 days of subcontract award a memorandum detailing the attempts made by the Subcontractor to obtain registration and a justification of why registration



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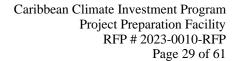
and/or data reporting was impractical. Contractual remedies may apply unless Chemonics concurs with the documented impracticality of registration.

(d) Remedy.

Failure to comply with the reporting requirements in a timely manner as required under this section may constitute a material breach of the Subcontract and cause for withholding payment to the Subcontractor until the required information has been supplied to Chemonics or the Subcontractor demonstrates to Chemonics that its System for Award Management record has been updated. In addition to contractual remedies, Chemonics may make the Subcontractor's failure to comply with the reporting requirements a part of the Subcontractor's performance information record.

Section X. Miscellaneous

- (a) This Subcontract embodies the entire agreement and understanding among the parties hereto with respect to the subject matter hereof and supersedes all prior oral or written agreements and understandings between or among the parties relating to the subject matter hereof. No statement, representation, warranty, covenant, or agreement of any kind not expressly set forth in this Subcontract shall affect, or be used to interpret, change, or restrict the express terms and provisions of this Subcontract. Each of the parties hereto agrees to cooperate with the other parties hereto in effectuating this Subcontract and to execute and deliver such further documents or instruments and to take such further actions as shall be reasonably requested in connection therewith.
- (b) All statements, representations, warranties, covenants, and agreements in this Subcontract shall be binding on the parties hereto and shall inure to the benefit of the respective successors and permitted assigns of each Party hereto. Nothing in this Subcontract shall be construed to create any rights or obligations except among the parties hereto, and no person or entity shall be regarded as a third-party beneficiary of this Subcontract.
- (c) In the event that any court of competent jurisdiction shall determine that any provision, or any portion thereof, contained in this Subcontract shall be unenforceable or invalid in any respect, then such provision shall be deemed limited to the extent that such court deems it valid or enforceable, and as so limited shall remain in full force and effect. In the event that such court shall deem any such provision partially or wholly unenforceable, the remaining provisions of this Subcontract shall nevertheless remain in full force and effect.
- (d) The headings and captions contained in this Subcontract are for convenience only and shall not affect the meaning or interpretation of this Subcontract or of any of its terms or provisions.
- (e) Unless otherwise specifically agreed in writing to the contrary: (i) the failure of any party at any time to require performance by the other of any provision of this Subcontract shall not affect such party's right thereafter to enforce the same; (ii) no waiver by any party of any default by any other shall be valid unless in writing and acknowledged by an authorized representative of the non-defaulting party, and no such waiver shall be taken or held to be a waiver by such party of any other preceding or subsequent default; and (iii) no extension of time granted by any party for the performance of any obligation or act by any other party shall be deemed to be an extension of time for the performance of any other obligation or act hereunder.
- (f) Each party has been represented by its own counsel in connection with the negotiation and preparation of this Subcontract and, consequently, each party hereby waives the application of any rule of law that would otherwise be applicable in connection with the interpretation of this Subcontract, including but not limited to any rule of law to the effect that any provision of this Subcontract shall be interpreted or





construed against the party whose counsel drafted that provision.

(g) This Agreement may be executed in any number of counterparts, and by different parties hereto on separate counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument.

INSTRUCTIONS: Inform the subcontractor before awarding the subcontract that the DBA clause is in the subcontract, that they are held to it, and that you will be asking them at post award (within one week if possible) to provide you with documentation that they have purchased DBA insurance for their staff working on this project. Within one week of awarding the subcontract, follow up with the subcontractor to secure documentation confirming that the subcontractor has purchased DBA insurance. The documentation should be saved to the files as a record. As this is a Fixed Price type of subcontract, you may also opt to make such documentation a deliverable. The cost of DBA is billable to the subcontract.

Section Y. Insurance Requirements

Prior to starting work, the Subcontractor at its own expense, shall procure and maintain in force, on all its operations, insurance in accordance with the clause listed below.

The policies of insurance shall be in such form and shall be issued by such company or companies as may be satisfactory to Chemonics. Upon request from Chemonics, the Subcontractor shall furnish Chemonics with certificates of insurance from the insuring companies which shall specify the effective dates of the policies, the limits of liabilities there under, and contain a provision that the said insurance will not be canceled except upon thirty (30) days' notice in writing to Chemonics. The Subcontractor shall not cancel any policies of insurance required hereunder either before or after completion of the work without written consent of Chemonics.

(a) FAR 52.228-3 WORKER'S COMPENSATION INSURANCE (DEFENSE BASE ACT INSURANCE) (JUL 2014)

The Subcontractor shall (a) provide, before commencing performance under this subcontract, such workers' compensation or security as the Defense Base Act (DBA) (42 U.S.C. 1651, et seq.) requires and (b) continue to maintain it until performance is completed. The Subcontractor shall insert, in all lower-tier subcontracts authorized by Chemonics under this subcontract to which the Defense Base Act applies, a clause similar to this clause imposing upon those lower-tier subcontractors this requirement to comply with the Defense Base Act.

(b) AIDAR 752.228-3 WORKERS' COMPENSATION (DEFENSE BASE ACT) [Updated by AAPD 05-05 — 02/12/04]

As prescribed in AIDAR 728.308, the following supplemental coverage is to be added to the clause specified in FAR 52.228-3.

- (1) The Subcontractor agrees to procure DBA insurance pursuant to the terms of the contract between USAID and USAID's DBA insurance carrier unless the Subcontractor has a DBA self-insurance program approved by the U.S. Department of Labor or has an approved retrospective rating agreement for DBA.
- (2) If USAID or Subcontractor has secured a waiver of DBA coverage (See AIDAR 728.305-70(a)) for Subcontractor's employees who are not citizens of residents of, or hired in the United States, the Subcontractor agrees to provide such employees with worker's compensation benefits as required by the laws of the country in which the employees are working, or by the laws of the employee's native country, whichever offers greater benefits.



- (3) The Subcontractor further agrees to insert in all lower-tier subcontracts hereunder to which the DBA is applicable a clause similar to this clause, including the sentence, imposing on all lower-tier subcontractors authorized by Chemonics a like requirement to provide overseas workmen's compensation insurance coverage and obtain DBA coverage under the USAID requirements contract.
- (4) USAID's DBA insurance carrier. Pursuant to the clause of this Subcontract entitled "Worker's Compensation Insurance (Defense Base Act)" (AIDAR 752.228 03), the Subcontractor shall obtain DBA coverage from USAID's current insurance carrier for such insurance. This insurance carrier as of the effective date of this Subcontract is Starr Indemnity and Liability Company through its agent, Marsh McLennan Agency (MMA). To obtain insurance, email: USAID@marshmma.com. Additional contacts available for guidance and questions regarding the required application form and submission requirements are: Tyler Hlawati (Starr) tyler.hlawati@Starrcompanies.com. Telephone: 646-227-6556 Cell phone: 347-326-1357 399 Park Ave, New York, NY 10022 Bryan Cessna (Starr) bryan.cessna@starrcompanies.com Telephone: 302-249-6780 399 Park Ave, New York, NY 10022 6 AAPD 22-01, Defense Base Act (DBA) Insurance Mike Dower (Marsh MMA) mike.dower@marshmma.com Telephone: 703-813-6513 5500 Cherokee Avenue, Suite 300, Alexandria, VA 22312 Diane Proctor (Marsh MMA) diane.proctor@marshmma.com Telephone: 703-813-6506 5500 Cherokee Avenue, Suite 300, Alexandria, VA 22312. For instructions on the required application form and submission requirements, please refer to AAPD 17-01. The costs of DBA insurance are allowable and reimbursable as a direct cost to this Subcontract.
- (c) AIDAR 752.228-70 Medical Evacuation Services (MEDEVAC) Services (JULY 2007) [Updated by AAPD 06-01].
 - (1) The Subcontractor shall provide MEDEVAC service coverage to all U.S. citizen, U.S. resident alien, and Third Country National employees and their authorized dependents (hereinafter "individual") while overseas under a USAID-financed direct contract. Chemonics will reimburse reasonable, allowable, and allocable costs for MEDEVAC service coverage incurred under this subcontract. The USAID Contracting Officer through Chemonics will determine the reasonableness, allowability, and allocability of the costs based on the applicable cost principles and in accordance with cost accounting standards.
 - (2) Exceptions:
 - (i) The Subcontractor is not required to provide MEDEVAC insurance to eligible employees and their dependents with a health program that includes sufficient MEDEVAC coverage as approved by Chemonics.
 - (ii) The USAID Mission Director through Chemonics, may make a written determination to waive the requirement for such coverage. The determination must be based on findings that the quality of local medical services or other circumstances obviate the need for such coverage for eligible employees and their dependents located at post.
 - (3) If authorized to issue lower-tier subcontracts, the Subcontractor shall insert a clause similar to this clause in all lower-tier subcontracts that require performance by subcontractor employees overseas.

Section YY. Security

INSTRUCTIONS: Review the prime contract or RFP and if it includes any safety, security, duty of care, or assumption of liability language, please include those as flow down clauses in the subcontract. Please consult the SMU and Contracts when you make those changes or if you have questions about how to determine if the prime contract or RFP contains sections that need to be flowed down. Further, if Chemonics is going to provide security resources for subcontractor staff, please consult with the Global





Safety and Security Department (GSSD). If you are not certain, as PMUs and project offices are not authorized to provide security resources for subcontractors on their own and additional clauses will be required.

(a) Operating Conditions – Assumption of the Risk

Performance of this Subcontract may involve work under dangerous and austere conditions that include, without limitation, social and political unrest, armed conflict, criminal and terrorist activity, unsanitary conditions and limited availability of health care. The Subcontractor warrants that it has assessed and evaluated the location of performance and nature of the work including, without limitation, local laws, regulations, operational and security conditions and assumes all risks of performance including injury to Subcontractor personnel and loss of damage to Subcontractor property, except as expressly provided herein.

(b) Access to Chemonics' Facilities – Security Requirements

Subcontractor's access to property under Chemonics' control is subject to compliance with Chemonics' security requirements. The Subcontractor agrees to provide all necessary information required for employees to be cleared for access to Chemonics' facilities. When present on Chemonics' property, or when Chemonics is providing transportation, the Subcontractor agrees that its employees will comply with Chemonics' security-related procedures and directions. Failure to adhere to security procedures may lead to an immediate suspension of work, corrective action, or termination of the subcontract.

(c) Security Coordination, Reports of Security Threats and Incidents

The Subcontractor agrees to reasonably cooperate and coordinate with Chemonics to ensure the safety and security of personnel, property and project assets. Such coordination shall include providing information concerning Subcontractor's security platform for facilities that may be visited by Chemonics personnel, USAID, or other participants in the project.

The Subcontractor shall report, as soon as possible (in any case no later than 4 hours), any information concerning threats of actions that could result in injury persons, damage to property, or disruption to activities relating to the Subcontract ("Security Threats"). Security Threats must be reported to Chemonics Chief of Party or his/her designee.

The Subcontractor shall promptly report as "Security Incidents" any assault, damage, theft, sabotage, breach of secured facilities, and any other hostile or unlawful acts designed to cause harm to personnel, property, or activities relating to the Subcontract. Such reports must include, at a minimum (a) date, time and place of the location, (b) description of the events, (c) injuries to personnel or damage/loss of property, (d) witnesses, (e) current security assessment, and (f) other relevant information. Security Incident Reports must be sent to Chief of Party or his/her designee.

INSTRUCTIONS: Please include the following clause in the subcontract, Standard Expanded Security, if you are subcontracting with a firm or company that will have access to Chemonics files. For example, this clause must be included if a) the project will be exchanging personal information such as names, email or physical addresses, etc. with that firm OR b) will be granted access to Chemonics' SharePoint files, project files, or other access similar to the one granted to Chemonics employees. If you are not certain whether this clause applies to this subcontract, please contact the relevant HQ Contracts Team.





Section YYY. Standard Expanded Security

The Subcontractor shall be responsible for initiating, undertaking and supervising all safety and security precautions and programs in connection with the services to be provided pursuant to this Subcontract. The Subcontractor shall undertake affirmative actions to assure that adequate safety and security precautions and programs are implemented in all phases of performing services, production, control and distribution including by way of example but not limited to: (i) electronic data processing and information systems, (ii) physical security of plant, production, records and inventory, (iii) production control and control of inventory, (iv) control of distribution systems and (v) control of labor, including employees and officers of the Subcontractor, agents, contract or temporary employees and subcontractors. The Subcontractor shall comply with all applicable laws, rules, regulations and orders of any public authority having jurisdiction for the safety of persons or property. The direction, advice or input by Chemonics with respect to security precautions and programs in connection with the services to be provided shall not relieve the Subcontractor of the responsibility for establishing and maintaining such security precautions.

The Subcontractor shall implement and maintain adequate information security measures to protect against unauthorized access to or use of Users' Data in accordance with the Gramm-Leach-Bliley Act, as it may be amended, and any regulations promulgated thereunder, including without limitation: (i) access controls on information systems, including controls to authenticate and permit access only to authorized individuals and controls to prevent employees from providing Users' Data to unauthorized individuals who may seek to obtain this information through fraudulent means; (ii) access restrictions at physical locations containing Users' Data, such as buildings, computer facilities, and records storage facilities to permit access only to authorized individuals; (iii) encryption of electronic Users' Data where unauthorized individuals may reasonably foreseeably have access; (iv) procedures designed to ensure that information system modifications are consistent with the information security measures; (v) dual control procedures, segregation of duties, and employee background checks for employees with responsibilities for or access to Users' Data; (vi) monitoring systems and procedures to detect actual and attempted attacks on or intrusions into information systems; (vii) response programs that specify actions to be taken when the Subcontractor detects unauthorized access to information systems, including immediate reports to Chemonics; (viii) measures to protect against destruction, loss or damage of Users' Data due to potential environmental hazards, such as fire and water damage or technological failures; (ix) training of staff to implement the information security measures; (x) regular testing of key controls, systems and procedures of the information security measures by independent third parties or staff independent of those that develop or maintain the security measures; and (xi) reporting to Chemonics on the results of its audit evaluations of the Subcontractor's information security systems and procedures.

The Subcontractor will provide documentation of its security measures in form satisfactory to Chemonics as part of audit obligations under this subcontract. If the Subcontractor becomes aware of any unauthorized access to or unauthorized use of Chemonics's data by a person (other than Chemonics, its affiliates, any of their respective employees or any of their other agents (i.e., an agent that is not the Subcontractor or an agent of the Subcontractor) accessing such systems through the service provider or its agents or has reason to believe that such unauthorized access or use will occur, the Subcontractor will promptly at its expense: (i) notify Chemonics in writing; (ii) investigate the circumstances relating to such actual or potential unauthorized access or use; (iii) take commercially reasonable steps to mitigate the effects of such actual or potential unauthorized access or use and to prevent any reoccurrence.

Section Z. Federal Acquisition Regulation (FAR) And Agency For International Development Acquisition Regulation (AIDAR) Flow-down Provisions For Subcontracts And Task Orders Under USAID Prime Contracts

Z.1 INCORPORATION OF FAR AND AIDAR CLAUSES



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The FAR and AIDAR clauses referenced below are incorporated herein by reference, with the same force and effect as if they were given in full text, and are applicable, including any notes following the clause citation, to this Subcontract. If the date or substance of any of the clauses listed below is different from the date or substance of the clause actually incorporated in the Prime Contract referenced by number herein, the date or substance of the clause incorporated by said Prime Contract shall apply instead. The Contracts Disputes Act shall have no application to this Subcontract. Any reference to a "Disputes" clause shall mean the "Disputes" clause of this Subcontract.

Z.2 GOVERNMENT SUBCONTRACT

- (a) This Subcontract is entered into by the parties in support of a U.S. Government contract.
- (b) As used in the AIDAR clauses referenced below and otherwise in this Subcontract:
 - 1. "Commercial Item" means a commercial item as defined in FAR 2.101.
 - 2. "Contract" means this Subcontract.
 - 3. "Contracting Officer" shall mean the U.S. Government Contracting Officer for Chemonics' government prime contract under which this Subcontract is entered.
 - 4. "Contractor" and "Offeror" means the Subcontractor, which is the party identified on the face of the Subcontract with whom Chemonics is contracting, acting as the immediate subcontractor to Chemonics.
 - 5. "Prime Contract" means the contract between Chemonics and the U.S. Government.
 - 6. "Subcontract" means any contract placed by subcontractor or lower-tier subcontractors under this Contract.

Z.3 NOTES

The following notes apply to the clauses incorporated by reference below only when specified in the parenthetical phrase following the clause title and date.

- 1. Substitute "Chemonics" for "Government" or "United States" throughout this clause.
- 2. Substitute "Chemonics Procurement Representative" for "Contracting Officer", "Administrative Contracting Officer", and "ACO" throughout this clause.
- 3. Insert "and Chemonics" after "Government" throughout this clause.
- 4. Insert "or Chemonics" after "Government" throughout this clause.
- 5. Communication/notification required under this clause from/to Subcontractor to/from the USAID Contracting Officer shall be through Chemonics.
- 6. Insert "and Chemonics" after "Contracting Officer", throughout the clause.
- 7. Insert "or Chemonics Procurement Representative" after "Contracting Officer", throughout the clause.
- 8. If the Subcontractor is a non-U.S. firm or organization, this clause applies to this Subcontract only if Work under the Subcontract will be performed in the United States or Subcontractor is recruiting employees in the United States to Work on the Contract.

Z.4 MODIFICATIONS REQUIRED BY PRIME CONTRACT

The Subcontractor agrees that upon the request of Chemonics it will negotiate in good faith with Chemonics relative to modifications to this Subcontract to incorporate additional provisions herein or to change provisions hereof, as Chemonics may reasonably deem necessary in order to comply with the provisions of the applicable Prime Contract or with the provisions of modifications to such Prime Contract. If any such



modifications to this Subcontract causes an increase or decrease in the cost of, or the time required for, performance of any part of the Work under this Contract, an equitable adjustment may be made pursuant to the "Changes" clause of this Subcontract.

Z.5 PROVISIONS INCORPORATED BY REFERENCE

This Subcontract includes the appropriate flow-down clauses as required by the Federal Acquisition Regulation and the USAID Acquisition Regulation.

The following Federal Acquisition Regulation (FAR) clauses apply to this Subcontract as indicated:

* The version of the clause in effect as of the date of prime contract award, governs.

| Clause Number | Title | Date* | Notes and Applicability |
|------------------|--|--------------|--|
| <u>52.202-1</u> | DEFINITIONS | JUNE 2020 | All subcontracts regardless of value |
| <u>52.203-3</u> | GRATUITIES | APR 1984 | All subcontracts regardless of value (Note 4 applies) |
| <u>52.203-5</u> | COVENANT AGAINST CONTINGENT FEES | MAY 2014 | All subcontracts regardless of value (Note 1 applies) |
| <u>52.203-6</u> | RESTRICTIONS ON SUBCONTRACTOR SALES TO THE GOVERNMENT | JUN 2020 | Cost reimbursement subcontracts and cost reimbursement task orders (Note 4 applies) |
| <u>52.203-7</u> | ANTI-KICKBACK PROCEDURES | JUN 2020 | All subcontracts regardless of value (Note 1 applies) |
| 52.203-8 | CANCELLATION, RECISSION, AND RECOVERY OF FUNDS FOR ILLEGAL OR IMPROPER ACTIVITY | MAY 2014 | All subcontracts equal to or greater than the simplified acquisition threshold (Note 1 applies) |
| <u>52.203-10</u> | PRICE OR FEE ADJUSTMENT FOR ILLEGAL OR IMPROPER ACTIVITY | MAY 2014 | All subcontracts equal to or greater than the simplified acquisition threshold (Note 1 applies) |
| 52.203-11 | CERTIFICATION AND DISCLOSURE REGARDING PAYMENTS TO INFLUENCE CERTAIN FEDERAL TRANSACTIONS | SEP 2007 | All subcontracts equal to or greater than \$150,000 (Note 2 applies) |
| <u>52.203-12</u> | LIMITATIONS ON PAYMENTS TO INFLUENCE CERTAIN FEDERAL TRANSACTIONS | JUN 2020 | All subcontracts equal to or greater than \$150,000 (Note 2 applies) |
| 52.203-13 | CONTRACTOR CODE OF BUSINESS ETHICS AND CONDUCT | NOV 2011 | All subcontracts that have a value in excess of \$5.5 million and a performance period of more than 120 days. Disclosures made under this clause shall be directed to the agency Office of the Inspector General, with a copy to the Contracting officer. |
| 52.203-14 | DISPLAY OF HOTLINE POSTER(S) | NOV 2021 | All subcontracts that have a value in excess of \$5.5 million except those performed entirely outside of the U.S. (Note 8 applies) |
| 52.203-17 | CONTRACTOR EMPLOYEE WHISTLEBLOWER RIGHTS AND REQUIREMENTS TO INFORM EMPLOYEES OF WHISTLEBLOWER RIGHTS | JUN 2020 | All Subcontracts equal to or greater than the simplified acquisition threshold |
| <u>52.204-06</u> | UNIQUE ENTITY IDENTIFIER | OCT 2016 | All Subcontracts equal to or greater than \$30,000 |
| 52.204-10 | REPORTING EXECUTIVE COMPENSATION AND FIRST TIER SUBCONTRACT AWARDS (Subparagraph (d)(2) does not apply.) | JUN 2020 | If the Subcontractor meets the thresholds specified in paragraphs (d)(3) and (g)(2) of the clause, the Subcontractor shall report required executive compensation by posting to the Government's Central Contractor Registration (CCR) database. All information posted will be available to the general public. |
| <u>52.204-23</u> | PROHIBITION ON CONTRACTING FOR HARDWARE, SOFTWARE AND SERVICES | NOV 2021 | Applies to all subcontracts, regardless of value or type. "Contractor" and "Contractor |



| Clause Number | Title | Date* | Notes and Applicability |
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| | DEVELOPED BY KASPERSKY LAB AND OTHER COVERED ENTITIES | | Employee" refer to "Subcontractor" and "Subcontractor Employee." |
| 52.204-25 | PROHIBITION ON CONTRACTING FOR CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT | NOV 2021 | All subcontracts regardless of value (Note 1 applies) |
| 52.204-27 | PROHIBITION ON A BYTEDANCE COVERED APPLICATION | JUNE 2023 | All subcontracts regardless of value (Note 1 applies) |
| 52.209-2 | PROHIBITION ON CONTRACTING WITH INVERTED DOMESTIC CORPORATIONS - REPRESENTATION | NOV 2015 | All subcontracts regardless of value (Note 1 applies) |
| <u>52.209-6</u> | PROTECTING THE GOVERNMENT'S INTEREST WHEN SUBCONTRACTING WITH CONTRACTORS DEBARRED, SUSPENDED, OR PROPOSED FOR DEBARMENT | NOV 2012 | All Subcontracts > \$35,000. (Note 2 applies) |
| 52.209-10 | PROHIBITION ON CONTRACTING WITH INVERTED DOMESTIC CORPORATIONS | NOV 2015 | All subcontracts regardless of value (Note 1 applies) |
| <u>52.215-2</u> | AUDITS AND RECORDS - NEGOTIATION | JUN 2020 | All Subcontracts except those below the simplified acquisition threshold. (Note 3 applies. Alternate II applies if the Subcontractor is an educational or non-profit organization.) |
| <u>52.215-10</u> | PRICE REDUCTION FOR DEFECTIVE CERTIFIED COST OR PRICING DATA Rights and obligations under this clause shall survive completion of the Work and final payment under this Subcontract. | AUG 2011 | Applies if submission of certified cost or pricing data was required with Subcontractor's proposal. (Notes 2 and 4 apply except the first time "Contracting Officer" appears in paragraph (c)(1). "Government" means "Chemonics" in paragraph (d)(1).) |
| <u>52.215-11</u> | PRICE REDUCTION FOR DEFECTIVE CERTIFIED COST OR PRICING DATA MODIFICATIONS Rights and obligations under this clause shall survive completion of the Work and final payment under this Subcontract. | JUN 2020 | Applies if submission of certified cost or pricing data is required for modifications. (Notes 1, 2 and 4 apply.) |
| <u>52.215-12</u> | SUBCONTRACTOR CERTIFIED COST OR PRICING DATA | NOV 2021 | Applies if Subcontract > \$750,000 and is not otherwise exempt under FAR 15.403. |
| <u>52.215-13</u> | SUBCONTRACTOR CERTIFIED COST OR PRICING DATA—MODIFICATIONS | JUN 2020 | Applies if Subcontract > \$750,000 and is not otherwise exempt under FAR 15.403. |
| 52.215-14 | INTEGRITY OF UNIT PRICES | NOV 2021 | Applies if Subcontract is above the simplified acquisition threshold. Delete paragraph (b) of the clause. |
| <u>52.215-15</u> | PENSION ADJUSTMENTS AND ASSET REVERSIONS | OCT 2010 | Applies if Subcontract meets the applicability requirements of FAR 15.408(g). (Note 5 applies.) |
| <u>52.215-16</u> | FACILITIES CAPITAL COST OF MONEY | JUN 2003 | Applies if Subcontract is subject to the Cost Principles at FAR Subpart 31.2 and Subcontractor proposed facilities capital cost of money in its proposal. |
| <u>52.215-17</u> | WAIVER OF FACILITIES CAPITAL COST OF MONEY | OCT 1997 | Applies if Subcontract is subject to the Cost Principles at FAR Subpart 31.2 and Subcontractor did not propose facilities capital cost of money in its proposal. |
| 52.215-18 | REVERSION OR ADJUSTMENT OF PLANS FOR POST-RETIREMENT BENEFITS (PRB) OTHER THAN PENSIONS | JUL 2005 | Applicable if this Subcontract meets the applicability requirements of FAR 15.408(j). (Note 5 applies.) |
| 52.215-19 | NOTIFICATION OF OWNERSHIP CHANGES | OCT 1997 | Applies if this Subcontract meets the applicability requirements of FAR 15.408(k). (Note 5 applies.) |



| Clause Number | Title | Date* | Notes and Applicability |
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| 52.215-20 | REQUIREMENTS FOR CERTIFIED COST OR PRICING DATA OR INFORMATION OTHER THAN CERTIFIED COST OR PRICING DATA. | NOV 2021 | (Note 2 applies.) |
| 52.215-21 | REQUIREMENTS FOR CERTIFIED COST OR PRICING DATA OR INFORMATION OTHER THAN CERTIFIED COST OR PRICING DATA - MODIFICATIONS | NOV 2021 | (Note 2 applies) |
| 52.215-23 | LIMITATION ON PASS-THROUGH CHARGES | JUN 2020 | Applies for cost-reimbursement subcontracts which exceed the simplified acquisition threshold. (Notes 1, 2 and 4 apply.) |
| <u>52.216-7</u> | ALLOWABLE COST AND PAYMENT Alt II applies to educational institutions. Alt IV applies to non-profit organizations. | AUG 2018 | Applies to Cost Reimbursement Subcontracts, and to the materials portion of Time & Materials (T&M) Subcontracts, and Sub-task Orders. (Note 1 applies except in except in paragraphs (a)(3) and (b)(1)(ii)(F) where note 3 applies. Note 2 applies except in paragraph (g) where note 7 applies. The blank in paragraph (a)(3) is completed with "the 30th" unless otherwise specified in this Subcontract. Paragraphs (a)(2), (b)(4), and (d)(4) are deleted. In paragraph (h) "six years" is changed to "5 years." The references to government entities in paragraph (d) are unchanged.) |
| 52.216-8 | FIXED FEE | JUN 2011 | Applies only if this Subcontract includes a fixed fee. Delete the last two sentences of the clause. Does not apply if this is a T&M Subcontract or Task Order. (Notes 1 and 2 apply.) |
| <u>52.216-10</u> | INCENTIVE FEE | JUN 2011 | Applies only if this Subcontract includes an incentive fee. Does not apply if this is a T&M Subcontract or Task Order. (Notes 1 and 2 apply, except in paragraphs (e)(4)(v) and (e)(4)(vi) where "Government" is unchanged. Subparagraph (e)(4)(iv) and the last two sentences of paragraph (c)(2) are deleted. The amounts in paragraph (e) are set forth in the Subcontract.) |
| 52.216-11 | COST CONTRACT - NO FEE | APR 1984 | Applies only to Cost Reimbursement-No Fee Subcontracts. Does not apply if this is a T&M Subcontract or Task Order. (Notes 1 and 2 apply.) |
| 52.216-18 | ORDERING | AUG 2020 | Applies to Indefinite Quantity Subcontracts (IQS) Or Indefinite Delivery Indefinite Quantity (IDIQ) Subcontracts only. |
| 52.216-19 | ORDER LIMITATIONS | OCT 1995 | Applies to Indefinite Quantity Subcontracts (IQS) Or Indefinite Delivery Indefinite Quantity (IDIQ) Subcontracts only. |
| 52.216-22 | INDEFINITE QUANTITY | OCT 1995 | Applies to Indefinite Quantity Subcontracts (IQS) Or Indefinite Delivery Indefinite Quantity (IDIQ) Subcontracts only. |
| 52.217-8 | OPTION TO EXTEND SERVICES | NOV 1999 | Insert "30 days" as the period of time within which Chemonics may exercise the option. (Notes 1 and 2 apply.) |
| 52.217-9 | OPTION TO EXTEND THE TERM OF THE CONTRACT | MAR 2000 | Insert "30 days" and "60 days" as the periods of time set forth in the clause. Delete paragraph (c) of the clause. (Notes 1 and 2 apply.) |
| <u>52.219-8</u> | UTILIZATION OF SMALL BUSINESS CONCERNS | OCT 2018 | Applies to all Subcontracts that are expected to exceed the simplified acquisition threshold except when the Subcontract will be performed entirely outside of the U.S. (Note 8 applies.) |





| Clause Number | Title | Date* | Notes and Applicability |
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| 52.219-9 | SMALL BUSINESS SUBCONTRACTING PLAN (If a subcontracting plan was required by the RFP, the plan is incorporated herein by reference.) | NOV 2021 | Applies if this Subcontract > \$750,000 and if the Subcontract offers lower-tier subcontracting opportunities. The clause <i>does not</i> apply at any value if the Subcontractor is U.S. small business concern. Note 2 is applicable to paragraph (c) only. (Note 8 applies.) |
| 52.222-2 | PAYMENT FOR OVERTIME PREMIUMS | JUL 1990 | Applicable to Cost Reimbursement Subcontracts which are expected to exceed the simplified acquisition threshold only. Refers to overtime premiums for work performed in the U.S. subject to U.S. Department of Labor laws and regulations. Insert Zero in the blank. (Notes 2 and 3 apply.) |
| <u>52.222-3</u> | CONVICT LABOR | JUN 2003 | Applies to all Subcontracts >\$3,000 involving some or all performance in the U.S. |
| 52.222-21 | PROHIBITION OF SEGREGATED FACILITIES | APR 2015 | (Note 8 applies.) Does not apply to work performed outside the United States by Subcontractor employees who were not recruited within the United States. |
| 52.222-22 | PREVIOUS CONTRACTS AND COMPLIANCE REPORT | FEB 1999 | Applies if clause 52.222-26 applies. |
| 52.222-26 | EQUAL OPPORTUNITY | SEP 2016 | Does not apply to work performed outside the United States by Subcontractor employees who were not recruited within the United States. |
| <u>52.222-29</u> | NOTIFICATION OF VISA DENIAL | APR 2015 | Applies to all Subcontracts regardless of type or value. |
| 52.222-35 | EQUAL OPPORTUNITY FOR VETERANS | JUN 2020 | Applies if this Subcontract is for \$150,000 or more. Does not apply to Subcontracts where the work is performed entirely outside the U.S. by employees recruited outside the United States. |
| 52.222-36 | EQUAL OPPORTUNITY FOR WORKERS WITH DISABILITIES | JUN 2020 | Applies if this Subcontract exceeds \$15,000. Does not apply to Subcontracts where the work is performed entirely outside the U.S, Puerto Rico, the Northern Mariana Islands, American Samoa, Guam, the U.S. Virgin Islands, and Wake Island. (Note 8 applies.) |
| 52.222-37 | EMPLOYMENT REPORTS ON VETERANS | JUN 2020 | Applies if this Subcontract contains the FAR clause of 52.222-35, Equal Opportunity for Veterans. |
| 52.222-40 | NOTIFICATION OF EMPLOYEE RIGHTS UNDER THE NATIONAL LABOR RELATIONS ACT | DEC 2010 | Applies to Subcontracts is above the simplified acquisition threshold. <i>Does not</i> apply to Subcontracts performed <i>entirely</i> outside the U.S. For indefinite-quantity contracts, include the clause only if the value of orders in any calendar year of the contract is expected to exceed the simplified acquisition threshold; |
| 52.222-50 | COMBATING TRAFFICKING IN PERSONS (Alternate I applies when work is performed outside the U.S. and it is included in the Prime Contract) | NOV 2021 | Applies to all Subcontracts, regardless of type, value. (Note 2 applies starting in paragraph c. In paragraph (h) Note 1 applies.) |



| Clause Number | Title | Date* | Notes and Applicability |
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| 52.222-54 | EMPLOYMENT ELIGIBILITY VERIFICATION | NOV 2021 | Applies to Subcontracts which exceed the simplified acquisition threshold <i>except for</i> a) commercial services that are part of the purchase of a Commercial Off-the-Shelf (COTS) item (or an item that would be a COTS item, but for minor modifications), performed by the COTS provider, and are normally provided for that COTS item; b) Subcontracts for work that will be performed outside the United States; or Subcontracts with a period of performance < 120 days. |
| <u>52.223-6</u> | DRUG-FREE WORKPLACE | MAY 2001 | Applies to all Subcontracts regardless of value or type. (Notes 2 and 4 apply) |
| 52.223-18 | ENCOURAGING CONTRACTOR POLICIES TO BAN TEXT MESSAGING WHILE DRIVING | JUN 2020 | Applies to all subcontracts regardless of value. |
| <u>52.225-1</u> | BUY AMERICAN ACT SUPPLIES | NOV 2021 | Applies if the Statement of Work contains other than domestic components. (Note 2 applies.) |
| 52.225-13 | RESTRICTIONS ON CERTAIN FOREIGN PURCHASES | FEB 2021 | Applies to all Subcontracts regardless of value or type |
| 52.225-14 | INCONSISTENCY BETWEEN ENGLISH VERSION AND TRANSLATION OF CONTRACT | FEB 2000 | Applies to all Subcontracts regardless of value or type |
| 52.227-1 | AUTHORIZATION AND CONSENT | JUN 2020 | Applies if the Subcontract is above the simplified acquisition threshold. (Notes 4 and 7 apply.), not applicable when both the performance and delivery are outside the United States |
| <u>52.227-2</u> | NOTICE AND ASSISTANCE REGARDING PATENT AND COPYRIGHT INFRINGEMENT | JUN 2020 | Applies only if FAR clause 52.221-1 is included in the subcontract |
| <u>52.227-9</u> | REFUND OF ROYALTIES | APR 1984 | Applies if this Subcontract includes royalties |
| <u>52.227-14</u> | RIGHTS IN DATA - GENERAL | MAY 2014 | Applies to all subcontracts regardless of type or value. Delete paragraph (d) which is replaced by AIDAR 752.227-14. |
| <u>52.228-3</u> | WORKER'S COMPENSATION INSURANCE (DEFENSE BASE ACT) | JUL 2014 | Applies to all Subcontracts, regardless of type or value. See also AIDAR 752.228-3. |
| 52.228-4 | WORKER'S COMPENSATION AND WAR- HAZARD INSURANCE OVERSEAS | APR 1984 | Applies to all Subcontracts, regardless of type or value, only if the Prime Contracts includes this clause. |
| <u>52.228-7</u> | INSURANCE—LIABILITY TO THIRD PERSONS | MAR 1996 | Applicable to Cost Reimbursement Subcontracts and Task Orders of any value. (Notes 4 and 7 apply) |
| 52.228-9 | CARGO INSURANCE | MAY 1999 | Applicable to Subcontracts of any value if the Subcontractor is authorized to provide transportation-related services. Chemonics will provide values to complete blanks in this clause upon authorizing transportation services. (see also AIDAR 752.228-9) |
| <u>52.229-6</u> | TAXES – FOREIGN FIXED PRICE CONTRACTS | FEB 2013 | Applies to Fixed Price Subcontracts of any value. |
| 52.229-8 | TAXES—FOREIGN COST-REIMBURSEMENT CONTRACTS | MAR 1990 | Applicable to Cost Reimbursement and T&M Subcontracts and Task Orders, regardless of value. Insert name of host country government in first blank in the clause. Insert name of host country in second blank in the clause. |
| 52.230-2 | COST ACCOUNTING STANDARDS | JUN 2020 | Applies only when referenced in this Subcontract that full CAS coverage applies. "United States" means "United States or Chemonics." Delete paragraph (b) of the clause. |



| Clause Number | Title | Date* | Notes and Applicability |
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| <u>52.230-3</u> | DISCLOSURE AND CONSISTENCY OF COST ACCOUNTING PRACTICES | JUN 2020 | Applies only when referenced in this Subcontract that modified CAS coverage applies. "United States" means "United States or Chemonics." Delete paragraph (b) of the clause. |
| 52.230-4 | DISCLOSURE AND CONSISTENCY OF COST ACCOUNTING PRACTICES FOR CONTRACTS AWARDED TO FOREIGN CONCERNS | JUN 2020 | Applies only when referenced in this Subcontract, modified CAS coverage applies. Note 3 applies in the second and third sentences. |
| <u>52.230-5</u> | COST ACCOUNTING STANDARDS EDUCATIONAL INSTITUTIONS | JUN 2020 | "United States" means "United States or Chemonics." Delete paragraph (b) of the Clause. Applies only when referenced in this Subcontract that this CAS clause applies. |
| <u>52.230-6</u> | ADMINISTRATION OF COST ACCOUNTING STANDARDS | JUN 2010 | Applies if FAR 52.230-2, FAR 52.230-3, FAR 52.230-4 or FAR 52.230-5 applies. |
| <u>52.232-20</u> | LIMITATION OF COST | APR 1984 | Applies if this Subcontract is a fully funded Cost Reimbursement or T&M Subcontract or Task Order. (Notes 1 and 2 apply. |
| 52.232-22 | LIMITATION OF FUNDS | APR 1984 | Applies if this Subcontract is an incrementally funded Cost Reimbursement or T&M Subcontract or Task Order. (Notes 1 and 2 apply.) |
| 52.232-40 | PROVIDING ACCELERATED PAYMENTS TO SMALL BUSINESS SUBCONTRACTORS | NOV 2021 | Applies if the Subcontractor is a U.S. small business and Chemonics receives accelerated payments under the prime contract. (Note 1 applies.) |
| 52.233-3 | Alternate I (JUN 1985) applies if this is a costreimbursement contract). In the event that Chemonics' client has directed Chemonics to stop performance of the Work under the Prime Contract under which this Subcontract is issued pursuant to FAR 33.1, Chemonics may, by written order to the Subcontractor, direct the Subcontractor to stop performance of the Work called for by this Subcontract. | AUG 1996 | "30 days" means "20 days" in paragraph (b)(2). Note 1 applies except the first time "Government" appears in paragraph (f). In paragraph (f) add after "33.104(h) (1)" the following: "and recovers those costs from Chemonics". |
| <u>52.237-8</u> | RESTRICTION ON SEVERANCE PAYMENTS TO FOREIGN NATIONALS | AUG 2003 | Applies to Subcontractsregardless of type and valuethat include provision of host country national personnel. |
| <u>52.237-9</u> | INSTRUCTIONS: INCLUDE THIS ONLY IF IT APPEARS IN THE PRIME CONTRACT. WAIVER OF LIMITATION ON SEVERANCE PAYMENTS TO FOREIGN NATIONALS | MAY 2014 | Applies to Subcontracts—regardless of type and valuethat include provision of host country national personnel ONLY if the Prime Contracts includes this clause. |
| <u>52.242-1</u> | NOTICE OF INTENT TO DISALLOW COSTS | APR 1984 | Applies to Cost Reimbursement and T&M Subcontracts and Task Orders of any value. |
| 52.242-3 | PENALTIES FOR UNALLOWABLE COSTS | SEP 2021 | Applies to all subcontracts > \$800,000, regardless of subcontract type. |
| 52.242-4 | CERTIFICATION OF FINAL INDIRECT COSTS | JAN 1997 | Applies to Cost Reimbursement and T&M Subcontracts and Task Orders that provide for reimbursement of Subcontractor indirect cost rates, regardless of subcontract value. |
| 52.242-13 | BANKRUPTCY | JUL 1995 | Notes 1 and 2 apply. |
| <u>52.242-15</u> | STOP-WORK ORDER | AUG 1989 | Notes 1 and 2 apply. |



| Clause Number | Title | Date* | Notes and Applicability |
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| | Alternate I (APR 1984) applies if this is a cost-reimbursement Subcontract. | | |
| <u>52.243-1</u> | CHANGES-FIXED PRICE (Alt III) | AUG 1987 | Apples to Fixed Price Subcontracts of any value. |
| 52.243-2 | CHANGES - COST REIMBURSEMENT | AUG 1987 | Notes 1 and 2 apply. Applies if this is a Cost Reimbursement Subcontract or Task Order. |
| 52.243-3 | CHANGES - TIME-AND-MATERIALS OR LABOR-HOUR | SEP 2000 | Notes 1 and 2 apply. Applies if this is a T&M Subcontract or Task Order. |
| <u>52.244-6</u> | SUBCONTRACTS FOR COMMERCIAL ITEMS | JAN 2022 | Applies to Subcontracts for commercial items only. |
| <u>52.245-1</u> | GOVERNMENT PROPERTY (APR 2012) (ALT I) | SEP 2021 | "Contracting Officer" means "Chemonics" except in the definition of Property Administrator and in paragraphs (h)(1)(iii) where it is unchanged, and in paragraphs (c) and (h)(4) where it includes Chemonics. "Government" is unchanged in the phrases "Government property" and "Government furnished property" and where elsewhere used except in paragraph (d)(1) where it means "Chemonics" and except in paragraphs (d)(2) and (g) where the term includes Chemonics. |
| <u>52.246-3</u> | INSPECTION OF SUPPLIES - COST REIMBURSEMENT Applies to Cost Reimbursement Subcontracts and Task Orders. | MAY 2001 | Note 1 applies, except in paragraphs (b), (c), and (d) where Note 3 applies, and in paragraph (k) where the term is unchanged. In paragraph (e), change "60 days" to "120 days", and in paragraph (f) change "6 months" to "12 months" |
| 52.246-4 | INSPECTION OF SERVICES – FIXED PRICE | AUG 1996 | Applies to Fixed Priced Subcontracts of any value. |
| <u>52.246-5</u> | INSPECTION OF SERVICES—COST REIMBURSEMENT | APR 1984 | Applies to Cost Reimbursement Subcontracts of any value. (Note 3 applies in paragraphs (b) and (c). Note 1 applies in paragraphs (d) and (e).) |
| <u>52.246-6</u> | INSPECTION—TIME-AND-MATERIAL AND LABOR-HOUR | MAY 2001 | Applies to T&M Subcontracts and Task Orders of any value. In paragraphs (b), (c), (d), Note 3 applies; in paragraphs (e), (f), (g), (h), Note 1 applies.) |
| 52.246-25 | LIMITATION OF LIABILITY - SERVICES | FEB 1997 | Applies to Subcontracts at or below the simplified acquisition threshold or more. |
| 52.247-63 | PREFERENCE FOR U.SFLAG AIR CARRIERS | JUN 2003 | Applies to all Subcontracts that include international air travel. |
| 52.247-64 | PREFERENCE FOR PRIVATELY OWNED U.S. FLAG COMMERCIAL VESSELS | NOV 2021 | Applies for Subcontracts that include provision of freight services. |
| 52.247-67 | SUBMISSION OF TRANSPORTATION DOCUMENTS FOR AUDIT | FEB 2006 | Applies to Subcontracts that include provision of freight services. |
| 52.249-1 | TERMINATION FOR CONVENIENCE OF THE GOVERNMENT (FIXED-PRICE) (SHORT FORM) | APR 1984 | Applies to all Fixed Price Subcontracts. |
| <u>52.249-6</u> | TERMINATION (COST-REIMBURSEMENT) Alternate IV (SEP 1996) applies if this is a time and materials Subcontract.) | MAY 2004 | Notes 1 and 2 apply. Substitute "90 days" for "120 days" and "90-day" for "120-day" in paragraph (d). Substitute "180 days" for "1 year" in paragraph (f). In paragraph (j) "right of appeal", "timely appeal" and "on an appeal" shall mean the right to proceed under the "Disputes" clause of this Contract. Settlements and payments under this clause may be subject to the approval of the Contracting Officer. |
| 52.249-8 | DEFAULT FIXED PRICE SUPPLY & SERVICE | APR 1984 | Applies to all Fixed Price Subcontracts. |



| Clause Number | Title | Date* | Notes and Applicability |
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| 52.249-14 | EXCUSABLE DELAYS | APR 1984 | (Note 2 applies; Note 1 applies to (c). In (a)(2) delete "or contractual".) |

The following Agency for International Development Acquisition Regulations (AIDAR) clauses apply to this Contract:

| Clause Number | Title | Date* | Notes and Applicability |
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| 752.202-1 | DEFINITIONS (ALT 70 AND ALT 72) | JAN 1990 | Applies to all Subcontracts, regardless of value or type. "Contractor" and "Contractor Employee" refer to "Subcontractor" and "Subcontractor Employee". |
| 752.211-70 | LANGUAGE AND MEASUREMENT | JUN 1992 | Applies to all Subcontracts, regardless of type or value. |
| 752.225-70 | SOURCE AND NATIONALITY REQUIREMENTS | FEB 2012 | Applies to all Subcontracts, regardless of type or value. (Notes 4, 5 and 7 apply) |
| 752.227-14 | RIGHTS IN DATA – GENERAL | OCT 2007 | Applies to all Subcontracts regardless of type or value. This clause replaces paragraph (d) of FAR 52.227-14 Rights in Data—General. |
| 752.228-3 | WORKER'S COMPENSATION INSURANCE (DEFENSE BASE ACT) | DEC 1991 | The supplemental coverage described in this clause is required in addition to the coverage specified in FAR 52.228-3. |
| 752.228-7 | INSURANCE – LIABILITY TO THIRD PERSONS | JULY 1997 | The coverage described in this clause is added to the clause specified in FAR 52.228-7 as either paragraph (h) (if FAR 52.228-7 Alternate I is not used) or (i) (if FAR 52.228-7 Alternate I is used): (See FAR 52.228) |
| 752.228-9 | CARGO INSURANCE | DEC 1998 | The following preface is to be used preceding the text of the clause at FAR 52.228-9: Preface: To the extent that marine insurance is necessary or appropriate under this contract, the Subcontractor shall ensure that U.S. marine insurance companies are offered a fair opportunity to bid for such insurance. This requirement shall be included in all lower-tier subcontracts. |
| 752.228-70 | MEDICAL EVACUATION (MEDEVAC) SERVICES | JUL 2007 | Applies to all Subcontracts requiring performance outside the U.S. |
| 752.231-71 | SALARY SUPPLEMENTS FOR HG EMPLOYEES (THE SUBCONTRACTOR SHALL FLOW DOWN THIS CLAUSE TO LOWER-TIER SUBCONTRACTS, IF LOWER- TIER SUBCONTRACTING IS AUTHORIZED.) | MAR 2015 | Applies to all Subcontracts, regardless of value or type, with a possible need for services of a Host Government employee. (Note 5 applies) |



| Clause Number | Title | Date* | Notes and Applicability |
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| 752.245-71 | TITLE TO AND CARE OF PROPERTY | APR 1984 | Applies to Subcontracts where the Subcontractor is authorized by Chemonics to purchase property under the Subcontract for use outside the U.S. (Note 5 applies) |
| 752.247-70 | PREFERENCE FOR PRIVATELY OWNED U.SFLAG COMMERCIAL VESSELS | OCT 1996 | (Note 5 applies) |
| 752.7001 | BIOGRAPHICAL DATA | JUL 1997 | Applies to all Cost Reimbursement Subcontracts and Task Orders, and T&M Subcontracts and Task Orders utilizing a multiplier, regardless of value. (Note 3 applies) |
| 752.7002 | TRAVEL AND TRANSPORTATION | JAN 1990 | Applies to all Cost Reimbursement and T&M Subcontracts and Task Orders performed in whole or in part outside the U.S., regardless of value. (Note 5 applies) |
| 752.7004 | EMERGENCY LOCATOR INFORMATION | JUL 1997 | Applies to all Subcontracts performed in whole or in part outside the U.S., regardless of value. (Note 5 applies) |
| 752.7005 | SUBMISSION REQUIREMENTS FOR DEVELOPMENT EXPERIENCE DOCUMENTS | SEP 2013 | Applies to all Subcontracts. (Note 5 applies) |
| 752.7007 | PERSONNEL COMPENSATION | JUL 2007 | Applies to all Cost Reimbursement Subcontracts and Task Orders and T&M Subcontracts and Task Orders with a multiplier, regardless of value. |
| 752.7008 | USE OF GOVERNMENT FACILITIES OR PERSONNEL | APR 1984 | Applies to all Subcontracts regardless of value or type. (Note 5 applies) |
| 752.7009 | MARKING | JAN 1993 | Applies to all Subcontracts. (Note 5 applies) |
| 752.7010 | CONVERSION OF U.S. DOLLARS TO LOCAL CURRENCY | APR 1984 | Applies to all Subcontracts, regardless of value or type, involving performance outside the U.S. (Note 5 applies) |
| 752.7011 | ORIENTATION AND LANGUAGE TRAINING | APR 1984 | Applies to Cost Reimbursement Subcontracts and Task Orders, regardless of value, involving performance outside the U.S. (Note 5 applies) |
| 752.7012 | PROTECTION OF THE INDIVIDUAL AS A RESEARCH SUBJECT | AUG 1995 | Applies to any Subcontract, regardless of value or type, which involves research using human subjects. (Note 5 applies) |
| 752.7013 | CONTRACTOR-MISSION RELATIONSIHPS | OCT 1989 DEVIATION (JUN 2020 | Applies to all subcontracts, regardless of value or type. "Contractor" and "Contractor Employee" refer to "Subcontractor" and "Subcontractor Employee." |
| 752.7014 | NOTICE OF CHANGES IN TRAVEL REGULATIONS | JAN 1990 | Applies to Cost Reimbursement and T&M Subcontracts of any value involving work outside the U.S. (Note 2 applies) |
| 752.7025 | APPROVALS | APR 1984 | Applies to all Subcontracts. (Note 5 applies) |



| Clause Number | Title | Date* | Notes and Applicability |
|------------------|--|---|---|
| 752.7027 | PERSONNEL | DEC 1990 | Applies to all Cost Reimbursement and T&M Subcontracts of any value involving work performed in whole or in part overseas. Paragraphs (f) and (g) of this clause are for use only in cost reimbursement and T&M contracts. (Note 5 applies) |
| 752.7028 | DIFFERENTIALS AND ALLOWANCES APPLIES TO ALL COST REIMBURSEMENT AND T&M SUBCONTRACTS OF ANY VALUE INVOLVING WORK PERFORMED IN WHOLE OR IN PART OVERSEAS. | JUL 1996 | This clause does not apply to TCN and CCN employees. TCN and CCN employees are not eligible for differentials and allowances, unless specifically authorized by the cognizant Assistant Administrator or Mission Director. A copy of such authorization shall be retained and made available as part of the contractor's records which are required to be preserved and made available by the "Examination of Records by the Comptroller General" and "Audit" clauses of this contract.) (Note 5 applies) |
| 752.7029 | POST PRIVILEGES | JUL 1993 | For use in all non-commercial subcontracts involving performance overseas. |
| 752.7031 | LEAVE AND HOLIDAYS | OCT 1989 | For use in all cost-reimbursement and T&M subcontracts for technical or professional services. (Note 5 applies) |
| 752.7032 | INTERNATIONAL TRAVEL APPROVAL AND NOTIFICATION REQUIREMENTS | APR 2014 | Applies to all subcontracts requiring international travel. (Note 5 applies) |
| 752.7033 | PHYSICAL FITNESS (JULY 1997) | JUL 1997, PARTIALLY REVISED AUG 2014 | Applies to all Subcontracts of any type or value involving performance outside the U.S. The requirements of this provision do not apply to employees hired in the Cooperating Country or to authorized dependents who were already in the Cooperating Country when their sponsoring employee was hired. (Note 5 applies) |
| 752.7034 | ACKNOWLEDGMENT AND DISCLAIMER | DEC 1991 | Applies to Subcontracts of any type or value that include in the Scope of Work publications, videos, or other information/media products. (Note 5 applies) |
| 752.7101 | VOLUNTARY POPULATION PLANNING ACTIVITIES | JUN 2008 | If a subcontract with family planning activities is contemplated, add "Alternate 1 (6/2008)" to the clause name. |

Z.6 Federal Funding Accountability And Transparency Act (FFATA) Subaward Reporting Questionnaire And Certification For Subcontracts And Sub-Task Orders Under Indefinite Delivery/Indefinite Quantity Subcontracts

Subcontractor Name:

Subcontract or Sub-Task Order Number:

Subcontract or Sub-Task Order Start Date:

Subcontract or Sub-Task Order Value:



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The information in this section is required under FAR 52.204-10 "Reporting Executive Compensation and First-Tier Subcontract Awards" to be reported by prime contractors receiving federal contracts through the Federal Funding Accountability and Transparency Act (FFATA) Subaward Reporting System (FSRS). As required by the referenced FAR, complete this questionnaire and certification as part of the Subcontract or Sub-Task Order with a value of \$30,000 or more, unless exempted from reporting by a positive response to Section A.

| Α. | In the previous tax year, was your company's gross income from all sources under \$300,000? | |
|-------|---|------------------|
| | YesNo | |
| В. | If "No", please provide the below information and answer the remaining questions. | |
| (i) | Subcontractor UEI Number: 6) | |
| (ii) | In your business or organization's preceding completed fiscal year, did your busine organization (the legal entity to which the UEI number belongs) receive (1) 80 percent or mits annual gross revenues in U.S. federal contracts, subcontracts, loans, grants, subgrants, a cooperative agreements; and (2) \$25,000,000 or more in annual gross revenues from U.S. fe contracts, subcontracts, loans, grants, subgrants, and/or cooperative agreements?: | ore of and/or |
| 7) | 8)YesNo 9) | |
| (iii) | Does the public have access to information about the compensation of the executives in business or organization (the legal entity to which the UEI number it provided belongs) th periodic reports filed under section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 L 78m(a), 78o(d)) or section 6104 of the Internal Revenue Code of 1986?: 10) | rough |
| | 11)YesNo 12) | |
| (iv) | Does your business or organization maintain a record in the System for Award Manage (www.SAM.gov)? 13) 14)YesNo | ement |
| (v) | 15) If you have indicated "Yes" for paragraph (ii) and "No" for paragraph (iii) and (iiv) above, puthe names and total compensation* of your five most highly compensated executives** for preceding completed fiscal year. | |
| | 16) 17) 1. | Name: |
| | 18) Amount: | |
| | 19) 20) 2. | Name: |
| | 21) Amount: | |
| | 22) 23) 3. | Name: |
| | 24) Amount: | |
| | 25) 26) 4. | Name: |



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| 27) | Amount: | |
|---------------|---------|-------------|
| 28) 29) 5. | | Name |
| 30) | Amount: | |
| 31) | | |

The information provided above is true and accurate as of the date of execution of the referenced Subcontract or Sub-Task Order. Annual certification is required for information provided in paragraph v) above.

*"Total compensation" means the cash and noncash dollar value earned by the executive during the Subcontractor's preceding fiscal year and includes the following (for more information see 17 CFR 229.402(c)(2)):

- (1) Salary and bonus.
- (2) Awards of stock, stock options, and stock appreciation rights. Use the dollar amount recognized for financial statement reporting purposes with respect to the fiscal year in accordance with the Financial Accounting Standards Board's Accounting Standards Codification (FASB ASC) 718, Compensation-Stock Compensation.
- (3) Earnings for services under non-equity incentive plans. This does not include group life, health, hospitalization or medical reimbursement plans that do not discriminate in favor of executives and are available generally to all salaried employees.
- (4) Change in pension value. This is the change in present value of defined benefit and actuarial pension plans.
- (5) Above-market earnings on deferred compensation which is not tax-qualified.
- (6) Other compensation, if the aggregate value of all such other compensation (*e.g.*, severance, termination payments, value of life insurance paid on behalf of the employee, perquisites or property) for the executive exceeds \$10,000.

Z.7. REPRESENTATIONS AND CERTIFICATIONS

Any representations and certifications submitted resulting in award of this Subcontract are hereby incorporated either in full text or by reference, and any updated representations and certifications submitted thereafter are incorporated by reference and made a part of this Subcontract with the same force and effect as if they were incorporated by full text. By signing this Subcontract, the Subcontractor hereby certifies that as of the time of award of this Subcontract: (1) the Subcontractor, or its principals, is not debarred, suspended or proposed for debarment or declared ineligible for award by any Federal agency; (2) no Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress on its behalf in connection with awarding the contract or this Subcontract; and (3) no changes have occurred to any other representations and certifications made by the Subcontractor resulting in award of this subcontract. The Subcontractor agrees to promptly notify Chemonics in writing of any changes occurring at any time during performance of this Subcontract to any representations and certifications submitted by the Subcontractor.

^{**&}quot;Executive" means officers, managing partners, or any other employees in management positions

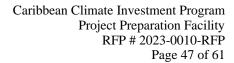


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Annex 1 Cover Letter

| | | | | | | | I | Offeror: Ins | ert date] |
|---|--|---|--|-------------------------|-------------|--------------|------------|----------------|-----------|
| [Inse | rt designa rt project rt "Chemo | name] | f contact for RFP onal Inc." or if the | | cally regis | tered entity | , use that | name] | |
| Refe | rence: | Request for I | Proposals [Insert l | RFP name | and num | ber] | | | |
| Subje | ect: | [Offeror: Inse | ert name of your | organizat | on]'s tech | nical and o | cost propo | osals | |
| Dear | Mr./Mrs. | [Insert name of | of point of contact | t for RFP | : | | | | |
| | enced req | | ur organization] sals. For this pur | | | | | | |
| Name Type Taxp UEI I Addr Addr | e of Offer of Organ ayer Iden Number ess ess bhone | | | | | | | | |
| | | | we confirm that sually 60 or 90] ca | | | | | | ıin valid |
| We a | re further | pleased to pro | vide the followin | g annexes | s containin | g the infor | mation re | equested in th | ne RFP.: |
| | | | each offeror to cle equired annexes a | | | P and its re | quiremen | ts. It is each | offeror's |
| I. II. III. IV. | governm Copy of Copy of | nent office whe company tax r trade license, on e of Responsib | or incorporation are the offeror is registration, or equivalent document. | egistered uivalent c | _ | stry, or ec | uivalent | document f | rom the |
| Signa | ature | | | | | | | | |

[Offeror: Insert name of your organization's representative] [Offeror: Insert name of your organization]





Annex 2 Guide to Creating a Financial Proposal for a Fixed Price Subcontract

The purpose of this annex is to guide offerors in creating a budget for their cost proposal. Because the subcontract will be funded under a United States government-funded project, it is important that all offerors' budgets conform to this standard format. It is thus strongly recommended that offerors follow the steps described below.

Step 1: Design the technical proposal. Offerors should examine the market for the proposed activity and realistically assess how they can meet the needs as described in this RFP, specifically in Section II. Offerors should present the technical approach according to the requirements, evaluation criteria, and Section II of the RFP.

Step 2: Create a budget for the cost proposal in MS Excel. Each offeror must create a budget using the format in the attached spreadsheet. Offerors are requested to provide fully burdened daily rates for proposed long-term staff and short-term staff/consultants (i.e., including salary, benefits, indirect costs, and fee/profit if applicable). Offerors should budget for administrative support, if those costs are not accounted for through the burdened labor rate. The budget period should follow the technical proposal period. All items and services must be clearly labeled and include the total offered price. All cost information must be expressed in USD.

Tab 1. Deliverable Summary. This tab reflects the total prices by deliverable on Tab 2.

Tab 2. Deliverable Costs. Offerors are requested to populate the cells in yellow to calculate the cost of each deliverable. For labor, offerors should include the position of each personnel along with the fully burdened daily rate and level of effort (LOE). For Other Direct Costs (ODCs), the offeror should include any other expenditures that are required to complete the deliverable. These costs may include travel, transportation, communication, meeting expenses, and the like. Rows may be added as needed.

Step 3: Write Budget Narrative. Offerors must provide a narrative explanation of the buildup for each proposed deliverable price. Brief budget notes must be provided in the Notes column in Tab 2 of the Excel budget template. Offerors should provide a separate budget narrative in PDF to explain the process used for building up burdened daily rates. Budget narratives must address the following:

- Explain assumptions underlying each cost line per deliverable, why the cost is required, and how the amount is reasonable.
- Describe the process used for calculating the fully burdened daily rates included in Tab 2 of the Excel template. The inputs for this calculation could include, but are not limited to, an established rate sheet, salaries of proposed staff, benefits, indirect costs, and fee/profit, if applicable. Please include the years of experience and education for any unnamed personnel.

Under no circumstances may cost information be included in the technical proposal. No cost information or any prices, whether for deliverables or line items, may be included in the technical proposal. Cost information must only be shown in the cost proposal.



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Annex 3 Required Certifications

52.203-2 CERTIFICATE OF INDEPENDENT PRICE DETERMINATION

As prescribed in 3.103-1, insert the following provision. If the solicitation is a Request for Quotations, the terms "Quotation" and "Quoter" may be substituted for "Offer" and "Offeror."

| CERTIFICATE OF INDEPENDENT PRICE L | DETERMINATION (APR 1985) |
|---|--|
| (hereinafter called the "offe | ror") |
| (Name of Offeror) | |
| (a) The offeror certifies that— (1) The prices in this offer have been arrived at indep competition, any consultation, communication, or agreeme to— (i) Those prices; (ii) The intention to submit an offer; or (iii) The methods or factors used to calculate the prices in this offer have not been and will not or indirectly, to any other offeror or competitor before bid solicitation) or contract award (in the case of a negotiated stand (3) No attempt has been made or will be made by the or not to submit an offer for the purpose of restricting competition. | nt with any other offeror or competitor relating rices offered. be knowingly disclosed by the offeror, directly opening (in the case of a sealed bid olicitation) unless otherwise required by law; offeror to induce any other concern to submit |
| (b) Each signature on the offer is considered to be a cert (1) Is the person in the offeror's organization respons this bid or proposal, and that the signatory has not participate contrary to paragraphs (a)(1) through (a)(3) of this provision (2)(i) Has been authorized, in writing, to act as agent those principals have not participated, and will not participate through (a)(3) of this provision [i] organization responsible for determining the prices offered her position in the offeror's organization]; (ii) As an authorized agent, does certify that the provision have not participated, and will not participate, in through (a)(3) of this provision; and (iii) As an agent, has not personally participated, at paragraphs (a)(1) through (a)(3) of this provision. (c) If the offeror deletes or modifies paragraph (a)(2) of offer a signed statement setting forth in detail the circumstation. | ible for determining the prices being offered in ited and will not participate in any action in; or for the following principals in certifying that ate in any action contrary to paragraphs (a)(1) insert full name of person(s) in the offeror's in this bid or proposal, and the title of his or incipals named in subdivision (b)(2)(i) of this any action contrary to paragraphs (a)(1) and will not participate, in any action contrary to this provision, the offeror must furnish with its |
| (Applicant) | |
| BY (Signature) TITLE | |
| TYPED NAME DATE | |



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52.203-11 CERTIFICATION AND DISCLOSURE REGARDING PAYMENTS TO INFLUENCE CERTAIN FEDERAL TRANSACTIONS

CERTIFICATION AND DISCLOSURE REGARDING PAYMENTS TO INFLUENCE CERTAIN FEDERAL TRANSACTIONS (SEPT 2007)

_(hereinafter called the "offeror")

| (Name of Offeror) | | |
|--|--|--|
| 1602(8). The terms "agency," agency," "person," "reasonabl | "influencing or attempting e compensation," and "regu | ontact" has the meaning provided at <u>2 U.S.C.</u> g to influence," "officer or employee of an ularly employed" are defined in the FAR clause fluence Certain Federal Transactions" (<u>52.203</u> - |
| | | d in the FAR clause of this solicitation entitled ansactions" (52.203-12) are hereby incorporated |
| that no Federal appropriated for attempting to influence an office | unds have been paid or will icer or employee of any age | y certifies to the best of its knowledge and belief be paid to any person for influencing or ency, a Member of Congress, an officer or Congress on its behalf in connection with the |
| contact on behalf of the Offerents offer, OMB Standard Form | or with respect to this contra LLL, Disclosure of Lobby not report regularly employe | closure Act of 1995 have made a lobbying act, the Offeror shall complete and submit, with ring Activities, to provide the name of the red officers or employees of the Offeror to whom |
| this contract imposed by 31 U provision or who fails to file of | .S.C. 1352. Any person who are amend the disclosure requ | re is a prerequisite for making or entering into no makes an expenditure prohibited under this uired to be filed or amended by this provision, and not more than \$100,000, for each such |
| | | e life of any resulting subcontract with respect to |
| BY (Signature) | TITLE | |
| TYPED NAME | DATE | |
| | | |





52.209-5 CERTIFICATION REGARDING RESPONSIBILITY MATTERS

Certification Regarding Responsibility Matters (Apr 2010)

- (a)(1) The Offeror certifies, to the best of its knowledge and belief, that—
 - (i) The Offeror and/or any of its Principals—
 - (A) Are \Box are not \Box presently debarred, suspended, proposed for debarment, or declared ineligible for the award of contracts by any Federal agency;
 - (B) Have □ have not □, within a three-year period preceding this offer, been convicted of or had a civil judgment rendered against them for: commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, state, or local) contract or subcontract; violation of Federal or state antitrust statutes relating to the submission of offers; or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, tax evasion, violating Federal criminal tax laws, or receiving stolen property;
 - (C) Are \Box are not \Box presently indicted for, or otherwise criminally or civilly charged by a governmental entity with, commission of any of the offenses enumerated in paragraph (a)(1)(i)(B) of this provision;
 - (D) Have \Box , have not \Box , within a three-year period preceding this offer, been notified of any delinquent U.S. Federal taxes in an amount that exceeds \$3,000 for which the liability remains unsatisfied.
 - (1) U.S. Federal taxes are considered delinquent if both of the following criteria apply:
 - (i) The tax liability is finally determined. The liability is finally determined if it has been assessed. A liability is not finally determined if there is a pending administrative or judicial challenge. In the case of a judicial challenge to the liability, the liability is not finally determined until all judicial appeal rights have been exhausted.
 - (ii) The taxpayer is delinquent in making payment. A taxpayer is delinquent if the taxpayer has failed to pay the tax liability when full payment was due and required. A taxpayer is not delinquent in cases where enforced collection action is precluded.
 - (2) Examples.
 - (i) The taxpayer has received a statutory notice of deficiency, under I.R.C. § 6212, which entitles the taxpayer to seek Tax Court review of a proposed tax deficiency. This is not a delinquent tax because it is not a final tax liability. Should the taxpayer seek Tax Court review, this will not be a final tax liability until the taxpayer has exercised all judicial appeal rights.
 - (ii) The IRS has filed a notice of U.S. Federal tax lien with respect to an assessed tax liability, and the taxpayer has been issued a notice under I.R.C. § 6320 entitling the taxpayer to request a hearing with the IRS Office of Appeals contesting the lien filing, and to further appeal to the Tax Court if the IRS determines to sustain the lien filing. In the course of the hearing, the taxpayer is entitled to contest the underlying tax liability because the taxpayer has had no prior opportunity to contest the liability. This is not a delinquent tax because it is not a final tax liability. Should the taxpayer seek tax court review, this will not be a final tax liability until the taxpayer has exercised all judicial appeal rights.
 - (iii) The taxpayer has entered into an installment agreement pursuant to I.R.C. § 6159. The taxpayer is making timely payments and is in full compliance with the agreement terms. The taxpayer is not delinquent because the taxpayer is not currently required to make full payment.
 - (iv) The taxpayer has filed for bankruptcy protection. The taxpayer is not delinquent because enforced collection action is stayed under 11 U.S.C. 362 (the Bankruptcy Code).

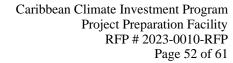


PLEASE SIGN AND RETURN

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- (ii) The Offeror has () has not (), within a three-year period preceding this offer, had one or more contracts terminated for default by any U.S. Federal agency.
- (2) "Principal," for the purposes of this certification, means an officer, director, owner, partner, or a person having primary management or supervisory responsibilities within a business entity (e.g., general manager; plant manager; head of a subsidiary, division, or business segment; and similar positions). This Certification Concerns a Matter Within the Jurisdiction of an Agency of the United States and the Making of a False, Fictitious, or Fraudulent Certification May Render the Maker Subject to Prosecution Under Section 1001, Title 18, United States Code.
- (b) The Offeror shall provide immediate written notice to the Contracting Officer if, at any time prior to contract award, the Offeror learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
- (c) A certification that any of the items in paragraph (a) of this provision exists will not necessarily result in withholding of an award under this solicitation. However, the certification will be considered in connection with a determination of the Offeror's responsibility. Failure of the Offeror to furnish a certification or provide such additional information as requested by the Contracting Officer may render the Offeror nonresponsible.
- (d) Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render, in good faith, the certification required by paragraph (a) of this provision. The knowledge and information of an Offeror is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
- (e) The certification in paragraph (a) of this provision is a material representation of fact upon which reliance was placed when making award. If it is later determined that the Offeror knowingly rendered an erroneous certification, in addition to other remedies available to the Government, the Contracting Officer may terminate the contract resulting from this solicitation for default.

Company Name______ Signature ______ Printed Name ______ Title Date





EVIDENCE OF RESPONSIBILITY

1. Offeror Business Information

Company Name: Full Legal Name

Address: Address

UEI Number: Enter the Unique Entity Identifier (UEI number) assigned to the company / (Instructions to Offerors: Offerors will provide their registered UEI number for subawards valued at USD\$30,000 and above with Chemonics unless exempted. Exemption may be granted by Chemonics or based on a negative response to Section 3(a) below (ie, the offeror, in the previous tax year, had gross income from all sources under USD\$300,000). Sam.gov regulates the system and registration may be obtained online. If Offeror does not have a UEI number and is unable to obtain one before proposal submission deadline, Offeror shall include a statement in their Evidence of Responsibility Statement noting their intention to register for a UEI number should it be selected as the successful offeror or explaining why registration for a UEI number is not applicable or not possible. Additional guidance on obtaining a UEI number is available upon request.)

2. Authorized Negotiators

Company Name proposal for Proposal Name may be discussed with any of the following individuals. These individuals are authorized to represent Company Name in negotiation of this offer in response to RFP No.

List Names of Authorized signatories

These individuals can be reached at Company Name office:

Address Telephone/Fax Email address

3. Adequate Financial Resources

Company Name has adequate financial resources to manage this contract, as established by our audited financial statements (OR list what else may have been submitted) submitted as part of our response to this proposal.

If the offeror is selected for an award valued at \$30,000 or above, and is not exempted based on a negative response to Section 3(a) below, any first-tier subaward to the organization may be reported and made public through FSRS.gov in accordance with The Transparancy Acts of 2006 and 2008. Therefore, in accordance with FAR 52.240-10 and 2CFR Part170, if the offeror positively certifies below in Sections 3.a and 3.b and negatively certifies in Sections 3.c and 3.d, the offeror will be required to disclose to Chemonics for reporting in accordance with the regulations, the names and total compensation of the organization's five most highly compensated executives. By submitting this proposal, the offeror agrees to comply with this requirement as applicable if selected for a subaward.

In accordance with those Acts and to determine applicable reporting requirements, Company Name certifies as follows:

a) In the previous tax year, was your company's gross income from all sources above \$300,000?



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| | ☐ Yes ☐ No |
|----|--|
| b) | In your business or organization's preceding completed fiscal year, did your business or organization (the legal entity to which the DUNS/UEInumber belongs) receive (1) 80 percent or more of its annual gross revenues in U.S. federal contracts, subcontracts, loans, grants, subgrants, and/or cooperative agreements; and (2) \$25,000,000 or more in annual gross revenues from U.S. federal contracts, subcontracts, loans, grants, subgrants, and/or cooperative agreements?: |
| | ☐ Yes ☐ No |
| c) | Does the public have access to information about the compensation of the executives in your business or organization (the legal entity to which the DUNS/UEI number it provided belongs) through periodic reports filed under section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m(a), 78o(d)) or section 6104 of the Internal Revenue Code of 1986? (FFATA § 2(b)(1)): |
| | ☐ Yes ☐ No |
| d) | Does your business or organization maintain an active registration in the System for Award Management (www.SAM.gov)? |
| | ☐ Yes ☐ No |
| | |

4. Ability to Comply

Company Name is able to comply with the proposed delivery of performance schedule having taken into consideration all existing business commitments, commercial as well as governmental.

5. Record of Performance, Integrity, and Business Ethics

Company Name record of integrity is (Instructions: Offeror should describe their record. Text could include example such as the following to describe their record: "outstanding, as shown in the Representations and Certifications. We have no allegations of lack of integrity or of questionable business ethics. Our integrity can be confirmed by our references in our Past Performance References, contained in the Technical Proposal."

6. Organization, Experience, Accounting and Operational Controls, and Technical Skills

(Instructions: Offeror should explain their organizational system for managing the subcontract, as well as the type of accounting and control procedure they have to accommodate the type of subcontract being considered.)

7. Equipment and Facilities

(Instructions: Offeror should state if they have necessary facilities and equipment to carry out the contract with specific details as appropriate per the subcontract SOW.)



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8. Eligibility to Receive Award

(Instructions: Offeror should state if they are qualified and eligible to receive an award under applicable laws and regulation and affirm that they are not included in any list maintained by the US Government of entities debarred, suspended or excluded for US Government awards and funding. The Offeror should state whether they have performed work of similar nature under similar mechanisms for USAID.)

9. Commodity Procurement

(Instructions: If the Offeror does not have the capacity for commodity procurements - delete this section. If the Offeror does have the capacity, the Offeror should state their qualifications necessary to support the proposed subcontract requirements.)

10. Cognizant Auditor

(Instructions: Offeror should provide Name, address, phone of their auditors – whether it is a government audit agency, such as DCAA, or an independent CPA.)

11. Acceptability of Contract Terms

(Instructions: Offeror should state its acceptance of the proposed contract terms.)

12. Recovery of Vacation, Holiday and Sick Pay

(Instructions: Offeror should explain whether it recovers vacation, holiday, and sick leave through a corporate indirect rate (e.g. Overhead or Fringe rate) or through a direct cost. If the Offeror recovers vacation, holiday, and sick leave through a corporate indirect rate, it should state in this section the number of working days in a calendar year it normally bills to contracts to account for the vacation, holiday, and sick leave days that will not be billed directly to the contract since this cost is being recovered through the corporate indirect rate.)

13. Organization of Firm

C:----

(Instructions: Offeror should explain how their firm is organized on a corporate level and on practical implementation level, for example regionally or by technical practice.)

| Signature: | |
|--------------|---|
| Name: | |
| One of the a | uthorized negotiators listed in Section 2 above should sign |
| Title: | |
| Date: | |



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Subcontractor Size Self-Certification Form

| Reference Number: [enter the funding agency's solicitation or contract number] | | |
|---|--|--|
| Project Name: [enter full name of project] | | |
| Primary NAICS Code : [enter the <u>NAICS</u> code that best describes the work being performed under the <u>ubcontract</u> . i.e.: for technical assistance provision use 541990 or management consulting use 541611. For HHE use 484210 and for GIS use 541360. The NAICS codes most commonly used by Chemonics is 41611, 541618, 541620, 541990] | | |
| Company Name: Full legal name | | |
| Address: Street address | | |
| City, State, Zip: City, State Zip | | |
| UEI Number: [enter the <u>Unique Entity Identifier (UEI number)</u> here. Subcontractors must have a UEI number, unless exempted, as a part of receiving a subcontract with Chemonics. | | |
| PLEASE DELETE THE RED NOTE BEFORE SENDING TO THE SUBCONTRACTOR: | | |
| [Note, until recently, subcontractors were required to have a Data Universal Numbering System (DUNS number. The US government has phased out the DUNS number in mid 2022 and as a result US Government-funded subcontractors are now required to have a UEI number] | | |
| Contact Person: Name, Title | | |
| Contact Phone Number: (555) 555-5555 | | |
| Type of Entity | | |
| If you have difficulty ascertaining the business size status, please refer to SBA's website (www.sba.gov/size) or contact your local SBA office. | | |
| ☐ Small Business ☐ Large Business ☐ Nonprofit/Educational ☐ Government ☐ Non-US | | |
| If "Small Business" is checked above, and if applicable, please identify any additional small busine designations under which the company qualifies. You may wish to review the definitions for the belo categories in the Federal Acquisition Regulation 19.7 or 52.219-8 (www.acquisition.gov/far/) to determine applicability. | | |
| ☐ Small Disadvantaged Business ☐ 8(a) ☐ HUBZone ☐ Woman Owned Small Business ☐ Veteran Owned ☐ Service Disabled Veteran Owned ☐ Alaskan Native Corporation ☐ Indian Tribe | | |
| By signature below, I hereby certify that the business type and designation indicated above is true ar accurate as of the date of execution of this document, and I further understand that under 15 U.S.C. 645(d any person who misrepresents a business' size status shall (1) be punished by a fine, imprisonment, or bot (2) be subject to administrative remedies; and (3) be ineligible for participation in programs conducte under the authority of the Small Business Act. | | |
| Signature and Title (required) Date | | |



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| ************************************** | | | |
|--|--|--|--|
| HUBZone Status has been verified in the Syster | n for Award Management database or Dynamic Small | | |
| Business Database Search as of / / | conducted by: | | |



52.222-56 SUBCONTRACTOR CERTIFICATION REGARDING TRAFFICKING IN PERSONS COMPLIANCE PLAN (OCT 2020)

The Offeror/Subcontractor Certifies that:

- (1) It has implemented a compliance plan to prevent any prohibited activities identified in paragraph (b) of the clause at 52.222–50, Combating Trafficking in Persons, and to monitor, detect, and terminate the contract with a subcontractor engaging in prohibited activities identified at paragraph (b) of the clause at 52.222–50, Combating Trafficking in Persons;
- (2) The compliance plan applicable to the qualifying subcontract meets the minimum requirements set forth in subsection (h)(3) of clause 52.222-50, including the following:
 - a. An awareness program to inform subcontractor employees about the Government's policy prohibiting trafficking-related activities, the activities prohibited, and the actions that will be taken against the employee for violations.
 - b. A process for employees to report, without fear of retaliation, activity inconsistent with the policy prohibiting trafficking in persons, including a means to make available to all employees the hotline phone number of the Global Human Trafficking Hotline at 1-844-888-FREE and its email address at help@befree.org.
 - c. A recruitment and wage plan that only permits the use of recruitment companies with trained employees, prohibits charging recruitment fees to the employee, and ensures that wages meet applicable host-country legal requirements or explains any variance.
 - d. A housing plan, if the subcontractor intends to provide or arrange housing that ensures that the housing meets host-country housing and safety standards.
 - e. Procedures to prevent agents and subcontractors at any tier and at any dollar value from engaging in trafficking in persons (including activities in paragraph (b) of this clause) and to monitor, detect, and terminate any agents, subcontracts, or subcontractor employees that have engaged in such activities.
- (3) The Offeror/Subcontractor will post the relevant contents of the compliance plan, no later than the initiation of contract performance, at the workplace (unless the work is to be performed in the field or not in a fixed location) and on the Offeror's/Subcontractor's Web site (if one is maintained). If posting at the workplace or on the Web site is impracticable, the Offeror/Subcontractor shall provide the relevant contents of the compliance plan to each worker in writing. The Offeror/Subcontractor agrees to inform Chemonics immediately of any credible information it receives from any source (including host country law enforcement) that alleges a contractor employee, subcontractor, subcontractor employee, or their agent has engaged in conduct that violates the policy.
- (4) After having conducted due diligence, either—
 - (i) To the best of the Offeror's/Subcontractor's knowledge and belief, neither it nor any of its proposed agents, subcontractors, or their agents is engaged in any such activities; or,
 - (ii) If abuses relating to any of the prohibited activities identified in 52.222–50(b) have been found, the Offeror or proposed Subcontractor has taken the appropriate remedial and referral actions.



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| Company Name | |
|-----------------|--------------|
| Company Address | |
| | |
| Signature | Printed Name |
| Title | Date |

NOTE: The Subcontractor is required to recertify annually by signing this document one year from the date signed above and resending it to the Contractor.



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FEDERAL FUNDING ACCOUNTABILITY AND TRANSPARENCY ACT (FFATA) SUBAWARD REPORTING QUESTIONNAIRE AND CERTIFICATION

| Prime Contract Insert Prime Contract Name Insert Prime Contract Number/Task Order Number | | |
|--|--|---|
| Ins Ins Ins | sert Sub sert Sub sert Sub sert Sub | contractor Name contractor AddressLine1 contractor AddressLine2 contractor City, Insert Subcontractor State in USA, or Province/Other contractor Zipcode or PostalCode Insert Subcontractor Country |
| Sta | art Date: | ct Number: INSERT SUBCONTRACT NUMBER E INSERT SUBCONTRACT START DATE Ct Value: INSERT SUBCONTRACT VALUE |
| A. | In the p | revious tax year, was your company's gross income from all sources under \$300,000? |
| | | Yes No |
| В. | If "No" | , please provide the below information and answer the remaining questions. |
| | (i) | Subcontractor DUNS/UEI Number: Insert DUNS/UEI on record |
| | (ii) | In your business or organization's preceding completed fiscal year, did your business or organization (the legal entity to which the DUNS/UEI number belongs) receive (1) 80 percen or more of its annual gross revenues in U.S. federal contracts, subcontracts, loans, grants, subgrants, and/or cooperative agreements; and (2) \$25,000,000 or more in annual gross revenues from U.S. federal contracts, subcontracts, loans, grants, subgrants, and/or cooperative agreements?: |
| | | Yes No |
| | (iii) | Does the public have access to information about the compensation of the executives in your business or organization (the legal entity to which the DUNS/UEI number it provided belongs) through periodic reports filed under section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m(a), 78o(d)) or section 6104 of the Internal Revenue Code of 1986?: |
| | | ☐ Yes ☐ No |
| | (iv) | Does your business or organization maintain a record in the System for Award Management (www.SAM.gov)? |
| | | Yes No |



(v)

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| | provide the names and total compensation* of your five most highly comexecutives** for the preceding completed fiscal year. | pensated |
|-------------|--|----------|
| 1. | Name: | |
| | Amount: | |
| 2. | Name: | |
| | Amount: | |
| 3. | Name: | |
| | Amount: | |
| 4. | Name: | |
| | Amount: | |
| 5. | Name: | |
| | Amount: | |
| of executio | re below, I hereby certify that the information provided above is true and an of this document, and I further understand that annual certification is recaparagraph (v) above. | |
| Signature a | nd Title (required) | Date |

If you have indicated "Yes" for paragraph (ii) and "No" for paragraph (iii) and (iv) above,

*"Total compensation" means the cash and noncash dollar value earned by the executive during the Subcontractor's preceding fiscal year and includes the following (for more information see 17 CFR 229.402(c)(2)):

- (1) Salary and bonus.
- (2) Awards of stock, stock options, and stock appreciation rights. Use the dollar amount recognized for financial statement reporting purposes with respect to the fiscal year in accordance with the Financial Accounting Standards Board's Accounting Standards Codification (FASB ASC) 718, Compensation-Stock Compensation.
- (3) Earnings for services under non-equity incentive plans. This does not include group life, health, hospitalization or medical reimbursement plans that do not discriminate in favor of executives, and are available generally to all salaried employees.
- (4) *Change in pension value*. This is the change in present value of defined benefit and actuarial pension plans.
- (5) Above-market earnings on deferred compensation which is not tax-qualified.
- (6) Other compensation, if the aggregate value of all such other compensation (*e.g.*, severance, termination payments, value of life insurance paid on behalf of the employee, perquisites or property) for the executive exceeds \$10,000.

**"Executive" means officers, managing partners, or any other employees in management positions.



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