

**USAID GLOBAL HEALTH SUPPLY CHAIN PROGRAM**  
Procurement and Supply Management



**PROVISION OF WAREHOUSING/ DISTRIBUTION CENTER SERVICES FOR LONG-LASTING INSECTICIDAL NETS IN LUSAKA, ZAMBIA**

**RFP-PSM-ZMB-LLINs-2023-Warehousing-Services**

**Date of Issue:** April 21, 2023

The purpose of this addendum is to respond to all questions submitted as of April 19<sup>th</sup>, 2023. Offerors shall note that the deadline to submit questions has passed and Chemonics International will not respond to questions submitted after April 19<sup>th</sup>, 2023 deadline.

Additionally, all offerors shall note that Chemonics International will be the sole contracting party to any resulting subcontract. Bidders must rely only on written guidance from Chemonics International in preparing their proposals and should not rely on any promises or speculation from a third party.

Any inquiries regarding this correspondence should be addressed [to SPDprocurement@ghsc-psm.org](mailto:SPDprocurement@ghsc-psm.org). No phone calls will be accepted, and all questions must be in writing. Thank you for your continued interest in GHSC-PSM Zambia.

Item No.	Questions from the vendors
1	Please confirm period of storage for the nets. <a href="#">The mass campaign is expected to be completed within a period not exceeding 6 months. Chemonics will issue a modification to the resulting subcontract in the event that the nets are stored for a period exceeding the 6 months</a>
2	Please confirm LLINs bale dimension and weight? <a href="#">Bale details provided below in a table.</a>

<b>BALE DIMENSIONS</b>	
<b>Size &amp; weight of bales</b>	
<b>Product</b>	
Brand Name	DuraNet Plus
Dimension of the net	180 (L) x 160 (W) x 150 (H) in cms
No. of nets per bale	40 Nos.
Packaging	No individual bag
Accessories	No hooks, and strings
<b>Bale Details</b>	
Dimension of the bale	52cm X 46cm X 37cm
Gr.Wt of the bale	24.136 KGS
Cbm of the bale	0.08850cbm
<b>Container Loadability</b>	
20'FT Cont	325 Bales
40'FT Cont	655 Bales
40'HC Cont	800 Bales
3	Please confirm Commercial value of 1(one) bale <a href="#">USD \$280 per bale</a>
4	Please advise the number of bales per container <a href="#">Refer to question 2</a>
5	Please confirm volume expected for the project in Bale numbers <a href="#">13,200 cubic meters and a total of 155,725 bales</a>
6	Please confirm commencement date /arrival of 1st bales in Zambia <a href="#">July 15, 2023</a>
7	Please confirm if the country wide distribution scope of work will be launched in a separate RFP. <a href="#">A separate RFP for Distribution will be released in May 2023</a>
8	Page 10 section 2 Technical proposal Part 1: The bid references request to demonstrate ability to segregate insecticide-treated nets from Health commodities. Please confirm if Bales of mosquito nets are the only commodity to be stored. <a href="#">The warehouse will only store bales of Mosquito nets.</a>
9	Evaluation criteria: Warehouse ventilation: From our experience in handling and storing Mosquito nets requirement of ventilation(roof) is satisfactory, there is mention of Air-conditioners as a requirement. Please confirm temperature-controlled warehouse is not a requirement for same? Only a well-ventilated warehouse? <a href="#">A well-ventilated warehouse will suffice</a>
10	Warehouse Centre Management system: Requires Tracking of inventory via Barcode readers or RFID. Can you please confirm if the barcode tags both for the bale and unit will be the same and visible to allow for scanning. <a href="#">Every bale will have a readable barcode. (Please refer to sample barcode provided below for reference).</a>
11	Please confirm the barcode format and labels that will be present on the bales.? Will Product management Be at bale level of unit level? II.2 iii product control, please confirm if the bale needs to be opened to manage the expiry dates based on FEFO. Give details of the bales/unit Label description. <a href="#">Sample barcode format provided below. Product management will be at both Bale level and unit level for the loose nets being distributed. Sample Barcode provided for reference</a>
12	Section II. IV no V Inventory Management: Application programming interface (API) link to Chemonics ERP (CSV integrations)- This is classified as an EDI interface requirement WMS to

	<p>ERP system: Please confirm this is a firm requirement as this process is timely and requires substantial resources from both parties. From our experience the requirement of inventory management of this commodity will not require same cost and requirement to be sufficiently managed.</p> <p>This is not a firm requirement and the WMS can be operated parallel to the ePOD system being used for the delivery of nets</p>
13	<p>Are we allowed to develop our costings in USD</p> <p>No. Costings should be presented in Zambian Kwacha</p>
14	<p>For our planning and budgeting sake, will payments be based on deliverable completion or monthly installments?</p> <p>Payments will be based on deliverable completion.</p>
15	<p>What would be the approximate turnaround time between offloading and redistribution?</p> <p>The turnaround time could start from anywhere between one (1) day and two (2) months. The turnaround time is dependent on NMEC sharing final allocation figures for the deliveries.</p>
16	<p>Is there any more precise schedule on the expected number of containers per batch and by sequence of how many would they come?</p> <p>The tentative schedule is based on the delivery of 10 containers per batched delivery spread over 3 months. A total of 238 40 ft containers will be delivered over the 3-month period</p>
17	<p>You are mentioning 100,000 bales mid-July, would that mean 125x40 HC could possibly arrive at the same time from one boat?</p> <p>The shipments will arrive in batches of 10 x 40 ft containers per shipment spread over 3 months. 10 containers are shipped at once as a lot. 2.5Millions nets will be shipped per month: 70 containers/months or 15 to 20 containers a week.</p>
18	<p>How long are we given to offload each container?</p> <p>2-3 hours per 40 ft container.</p>
19	<p>Is it acceptable to only purchase the WMS after winning the tender?</p> <p>Chemonics would prefer to have a functioning system to inspect and observe at the warehouse during the site inspections that will be conducted during the evaluation stage. The WMS cannot be purchased after the award of the subcontract.</p>
20	<p>Is it acceptable to Chemonics for a USA based company to register in Zambia 10 to 15 days before the contract award?</p> <p>A company must have legal representation in Zambia at the time of subcontract signing</p>
21	<p>Page 7 of the RFP document says that the companies must be legally registered under the laws of Zambia by the anticipated start date of operations, on a subsequent page 8.38 says that the company's must have a local presence in Zambia and must be at the time of proposal submissions, these two points didn't align with each other, is it the registration required at the time of submission or is it only required once the contract is awarded.</p> <p>The successful company must be legally registered to conduct business in Zambia at the time of signing the subcontract</p>
22	<p>"Question coming from page 23 of the RFP, point 4 and 5 which speaks to electronics ordering and dispatch requests.</p> <p>The WMS will run parallel to the e-POD system for the deliveries of mosquito nets. There is no need for an interface for this activity.</p>

23	<p>Is there a particular time period Chemonics is looking at for the interface between the Chemonics ERP system and the selected supplier with reference to the different data interchange that has to happen with CSV files and FTP files?</p> <p>The bales will need to be broken based on the number allocated to a facility. Chemonics will look at ideas and solution presented on how the vendors propose to handle, manage and protect lose nets during storage.</p>
24	<p>Will it be a requirement to open a bale in order to manage the products with respect to the FIFO principle? The expiry dates of first in first expiry principle based on how the stocks are going to be coming into the warehouse? Or is there a special labelling that has been outlined on the bales to support the contents?</p> <p>Sample barcode format provided for reference</p>
25	<p>Is Chemonics able to share the type of barcodes expected to be on the nets?</p> <p>National Malaria Elimination Centre has not yet shared the net allocation by Province, District, and Health Facility. This information will be shared with the successful vendor as soon as Chemonics receives it.</p>
26	<p>Is there a plan with information regarding the provinces, schedules and the quantities required for each facility that Chemonics can share at this point as this will help in costing?</p> <p>USD \$280 per bale.</p>

**SAMPLE BARCODE**

<b>DURANET PLUS® Long Lasting Insecticide Net</b>	
<p><b>Manufactured By:</b> Shobikaa Impex Pvt.Ltd. SF. No.558, 559 - Athur SIDCO Industrial Estate, Karur-639006, Tamil Nadu, India Phone No: 04324220931/4324220301 Email: PALANIAPPAN@SHOBIKAAIMPEX.COM</p>	<p><b>Manufactured For:</b> Ministry of Health Zambia, National Malaria Elimination Centre, NMEC, Chainama Grounds, P.O. Box 32509, Lusaka, Zambia.</p>
 (02) 08906103514067(11) 230313(10) DP06W0323(37) 40	
<p><b>SSCC :</b> 089061035107055345 <b>Batch Number :</b> DP06W0323 <b>GLN From :</b> 8906103519994 <b>Count :</b> 40</p>	<p><b>GTIN :</b> 08906103514067 <b>Production Date :</b> 230313 <b>Sequence :</b> 10 of 119873</p>
 (00) 089061035107055345	