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GHSC-PSM Haiti 3PL Warehousing RFP Bidders Conference March 24, 2021



USAID Global Health Supply Chain Program

Agenda

- I. Introductions
- II. Revisions per Amendment 01 and 02
 - I. RFP Deadlines
 - II. General Requirements (legal registration)
- III. Supervised tours of warehouse
- IV. Questions on WMS
- V. Clarifications on Cost Proposal Structure
- VI. Additional Questions from Bidders?
- VII. Timeline and Next Steps

Introductions to GHSC-PSM team

- **John Stanton**, Managing Director at Chemonics
- **Sonnya Valencia**, Director, GHSC-PSM Haiti Project Management Unit
- **Madeline Kiefer**, Manager, GHSC-PSM Haiti Project Management Unit
- **Emmanuel Le Perru**, Deputy Country Director, GHSC-PSM Haiti
- **Juan Valladares**, Logistics Advisor for GHSC-PSM

Revised Proposal Events Dates

- Revised Proposal Due Date: April 16, 2021
- Revised estimated Subcontract Award date: June 18, 2021
- Please continue to monitor <https://chemonics.com/our-procurements/rfp-no-haiti-3pl-wrh-001/> as additional RFP amendments may be issued

Revised Section I.4.A General Requirements per Amendment 02

- “Companies or organizations, whether for-profit or non-profit, should be legally registered under the laws of Haiti or should be actively seeking legal registration. Companies without registration or current local presence in Haiti shall include in *Part 2 – Management and Staffing Plan*, their plan to deliver the warehousing services while they process and obtain their registration in country. Companies or organizations should be prepared to deliver the required warehousing services within one month of contract award.”

Scheduled Tours of Fleuriot Warehouse

- Chemonics' strongly encourages bidders to visit the Fleuriot warehouse ahead of submitting their proposal.
- We will be allowing supervised tours through April 14th, ahead of the April 16th proposal due date
- Please email HaitiWarehouse@ghsc-psm.org to schedule a tour

Questions on WMS

- Questions submitted:
 1. Does Chemonics require any specific security level or compatibility for the Warehouse Management System (WMS)?
 2. Warehouse Management System (WMS) – The first bullet states that the 3PL should indicate whether the WMS is “certified”. Please define the type/nature of certification requested.
- Chemonics is revisiting the WMS language in the RFP and will be modifying this language and releasing an Amendment in the next week.

Clarifications on Cost Proposal Structure

- Required template for the cost proposal in **Annex 2**, further instructions in **Section 3 Cost Proposal**
- We are requesting three fixed rates to be provided by each bidder:
 1. **Per inbound pallet rate**
 2. **Per outbound line item rate**
 3. **Monthly Fixed Operating rate**

** These rates should be inclusive of all of the costs that are associated with rate, including labor, fringe, fielding, supervision, materials, equipment, services, insurance, fees, etc., but bidders do **not** need to present the details of each rate – simply the rate itself **
- We will be amending the RFP to update Annex 2 to clarify what is required for the Monthly Fixed Operating Rate

Additional Questions from Bidders?

Timeline and Next Steps

- Written responses to Bidders' Questions will be posted on the RFP page this week
- Please continue to monitor RFP page in case of additional amendments to RFP (<https://chemonics.com/our-procurements/rfp-no-haiti-3pl-wrh-001/>)
- Proposals must be submitted via email to HaitiWarehouse@ghsc-psm.org no later than 5:00pm US Eastern Standard Time on April 16, 2021.
- Bidders can reach out to HaitiWarehouse@ghsc-psm.org to a schedule supervised tour of the Fleuriot Warehouse.



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Thank you!



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