SOLICITATION TYPE:         REQUEST FOR EXPRESSIONS OF INTEREST

SOLICITATION NO.:          GHSC-PSM-TO1-2020-MCO-LUB-EOI

DATE OF ISSUANCE:          May 30, 2020

DUE DATE:                 July 3, 2020 at 17:00 EST

TITLE:                   Preliminary EOI for GHSC-PSM 2020 Condom and Personal Lubricant RFQ

OPEN TO:                  All Interested Parties

The Global Health Supply Chain Program – Procurement and Supply Management (GHSC-PSM) project (alternately referred to herein as “Chemonics” or “GHSC-PSM” or “Buyer”) is seeking Expressions of Interest from qualified and eligible male condom and personal lubricant suppliers who are interested in participating in the upcoming GHSC-PSM 2020 Male Condom and Personal Lubricant sourcing event. Interested parties are asked to provide a company profile, proof of eligibility, and preliminary vendor information. Qualified and eligible offerors will have a vendor profile created on the GHSC-PSM sourcing platform to allow them to respond to a future Request for Quotation solicitation.

I. Background

The Global Health Supply Chain Program – Procurement and Supply Management (GHSC-PSM) project (alternately referred to herein as “Chemonics” or “GHSC-PSM” or “Buyer”) is an official project of the United States Agency for International Development (USAID) implemented by Chemonics International and its consortium members. The purpose of GHSC-PSM is to ensure uninterrupted supplies of health commodities in support of USG-funded public health initiatives around the world. The project provides direct procurement and supply chain management support to the President’s Emergency Plan for AIDS Relief (PEPFAR), the President’s Malaria Initiative (PMI), and Population and Reproductive Health (PRH). GHSC-PSM supports health programs through the supply of a wide range of health commodities, including contraceptives and condoms, essential drugs, and select commodities for HIV/AIDS, malaria, maternal and child health, and infectious diseases.

Since January 2016 GHSC-PSM has procured a rough estimate of 600 million male condoms and 20 million personal water-based lubricant sachets annually. These products have been delivered to 57 countries across the world. GHSC-PSM intends to enter into long-term agreements with a consortium of male condom and personal water-based lubricant suppliers for the remainder of the GHSC-PSM contract with the United States Agency for International Development (forecasted to September 2023).
II. **Request for Expression of Interest**

This request is intended to:

- Advise manufacturers of male condoms and personal water-based lubricants that GHSC-PSM intends to open a Request for Quotation for Male Condoms and Personal Lubricants. The sourcing event is forecasted for Q3 2020 (July-September 2020);

- Obtain company profiles, proof of eligibility and vendor information from qualified vendors who wish to participate in the 2020 RFQ sourcing event for Male Condoms and Personal Lubricants;

- Allow GHSC-PSM to establish Supplier Profiles in the sourcing platform for each qualified male condom and personal lubricant offeror who submits an expression of interest. GHSC-PSM shall also share orientation materials for the sourcing platform with qualified offerors to allow them to prepare for the Request for Quotation;
III. **GHSC-PSM Male Condom and Personal Lubricant Eligibility Requirements**

Interested manufacturers who wish to submit an expression of interest and respond to the GHSC-PSM Request for Quotations sourcing event for Male Condoms and Lubricants shall meet the following eligibility requirements and qualifications:

- Evidence of USFDA 510(k) Pre-market approval and current device establishment registration with the US FDA. (Supplier shall have evidence of 510K for each condom type: natural/non-scented and each color/scent (yellow/banana; red/strawberry and natural/vanilla, blue/vanilla)
- Evidence of CE Marking
- Evidence of male condom manufacturing site prequalification by WHO/UNFPA
- Evidence of approval by National Drug Regulatory Authority (NDRA) in country of manufacture
- Manufacturing facility(s) certified in ISO 9001, 13485, and 14001 for each manufacturing site
- Evidence of Good Manufacturing Practices (GMP) for all manufacturing facilities

IV. **2020 Male Condoms and Lubricants General Sourcing Event Information**

GHSC-PSM anticipates releasing a Request for Quotation solicitation document to establish long-term agreements with manufacturers of male condoms and lubricants in quarter three of 2020 (July to September 2020).

The sourcing event aims to secure the following capabilities through supplier solicitation:

1. Procurement of plain unscented male condoms with ability to specialize foil packaging;
2. Procurement of colored/scented male condoms with ability to specialize foil packaging;
3. Procurement of premium packaged products including condoms fully packed in wallet/dispenser arrangement;
4. Procurement of personal water-based lubricant packets;
5. Develop Vendor Stocked Inventory agreements with select manufacturers for minimum quantities of plain unscented male condoms maintained at vendor site;
6. Establish robust global manufacturer registration coverage of strategic GHSC-PSM countries of interest;

Additional details and forecast information shall be provided in the Request for Quotations document.
V. **General Instructions to Indicate an Expression of Interest:**

Interested Suppliers should submit an Expression of Interest and any relevant information relative to the illustrative tasks outlined within this document. Expressions of interest should be no more than 3 pages in length and shall be accompanied with a Company Profile. Eligible suppliers shall be sent a Vendor Registration Form and asked to return a completed form prior to the release of the Request for Questions. Please note this Vendor Registration Form will be used to register potential respondents to the Request for Quotations in GHSC-PSM’s supplier database enabling their ability to reply to the 2020 Male Condom and Lubricant sourcing event. **Please note that responses received without the information below may inhibit consideration for entry into GHSC-PSM’s supplier database.** Responses must be organized in the following format:

1. Contact information (full name and address of the supplier telephone numbers, e-mail addresses, contact person and website, if any);
2. Legal Status (firm, individual, NGO)
3. Company Profile which may include: brief presentation of the supplier, including relevant experience and year(s) in business, number of technical staff and annual turnover if applicable, narrative explaining what makes your firm/organization qualified to offer male condoms and lubricant to GHSC-PSM;
4. Notification of Meeting the Eligibility Requirements
5. Notification of product types considered for submission (including male condom and/or personal lubricant types)
6. Notification of current capabilities for or intention to implement standardized identification, labeling, and master data exchange leveraging GS1 standards in keeping with GHSC-PSM supplier requirements (see [https://www.ghsupplychain.org/globalstandards](https://www.ghsupplychain.org/globalstandards) for additional information)
7. Furthermore, in the near future, Chemonics is perusing towards having partners that can demonstrate or provide evidence for meeting the requirements of Social Accountability (SA) Standards maintained by your organization or any efforts towards obtaining a SA certification through an accredited social certification program (e.g., SAI 8000 etc.). Additional information will be provided to keep you abreast as Chemonics finalizes the platform for potential implementation of this requirement.

All responses to this EOI must be submitted by the due date via email to jcaruano@ghsc-psm.org, Attn.: 2020 EOI MALE CONDOM VENDOR REGISTRATION. Additionally, all questions or clarifications regarding the EOI should be directed to jcaruano@ghsc-psm.org.

This call for Expression of Interest does not constitute a solicitation. USAID GHSC-PSM does not require proposals and prices at this stage.

Due to the anticipated high volume of communications in response to this request for Expression of Interest (EOI), USAID GHSC-PSM reserves the right to forego confirmation as to receipt of EOI.

A response to this Request for Expression of Interest does not automatically ensure that your organization will be selected to participate in future procurement actions.
VI. Evaluation and Selection Process

1. Offer Verification

USAID GHSC-PSM may contact the offeror to confirm the contact person, address information, and to verify that the offer was submitted in response to this request for EOI.

2. Evaluation

Expressions of Interest and other submission materials will be reviewed and evaluated by a review committee. No materials shall be reviewed after July 3, 2020.

USAID GHSC-PSM reserves the right to change, cancel, or reject this EOI at any time during this Request for EOI and future solicitation process, if any.

3. Accuracy of information

Offerors must provide full, accurate, and complete information as required by this request for expression of interest. If, at any time, USAID GHSC-PSM determines that an offeror has provided false statements in the response, USAID GHSC-PSM may reject the response without further consideration.

USAID GHSC-PSM reserves the right to require compliance with additional conditions as and when issuing the final solicitation documents, if an offeror is pre-selected.

VII. Disclaimer and protection clauses

- This EOI is not intended to result in the direct issuance of a contract
- USAID GHSC-PSM may cancel this request for expression of interest
- USAID GHSC-PSM may reject any or all responses
- USAID GHSC-PSM reserves the right to disqualify any offer based on the offerors failure to follow EOI instructions
- USAID GHSC-PSM will not compensate offerors for a response to this EOI
- USAID GHSC-PSM may request from short-listed offerors a second or third round of either an oral presentation or written response to a more specific and detailed statement of work

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